

CBL & ASSOCIATES PROPERTIES INC  
Form 10-Q  
August 09, 2006

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 10-Q

QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

FOR THE QUARTERLY PERIOD ENDED JUNE 30, 2006

COMMISSION FILE NO. 1-12494

### CBL & ASSOCIATES PROPERTIES, INC.

(Exact Name of registrant as specified in its charter)

**DELAWARE**

(State or other jurisdiction of incorporation  
or organization)

**62-1545718**

(I.R.S. Employer Identification Number)

**2030 Hamilton Place Blvd., Suite 500, Chattanooga, TN 37421-6000**

(Address of principal executive office, including zip code)

Registrant's telephone number, including area code **(423) 855-0001**

Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-Q

N/A

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding twelve (12) months (or for such shorter period that the Registrant was required to file such reports) and (2) has been subject to such filing requirements for the past ninety (90) days.

YES  NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Exchange Act Rule 12b-2).

YES  NO

As of August 2, 2006, there were 64,642,755 shares of common stock, par value \$0.01 per share, outstanding.

**CBL & Associates Properties, Inc.**

|  |           |
|--|-----------|
| <u>PART I FINANCIAL INFORMATION</u>  | <u>3</u>  |
| <u>ITEM 1: Financial Statements</u>  | <u>3</u>  |
| <u>Condensed Consolidated Balance Sheets</u>   | <u>3</u>  |
| <u>Condensed Consolidated Statements of Operations</u>   | <u>4</u>  |
| <u>Condensed Consolidated Statements of Cash Flows</u>   | <u>5</u>  |
| <u>Notes to Unaudited Condensed Consolidated Financial Statements</u>                                | <u>6</u>  |
| <u>ITEM 2: Management's Discussion and Analysis of Financial Condition and Results of Operations</u> | <u>16</u> |
| <u>ITEM 3: Quantitative and Qualitative Disclosures About Market Risk</u>                            | <u>29</u> |
| <u>ITEM 4: Controls and Procedures</u>   | <u>30</u> |
| <u>PART II - OTHER INFORMATION</u>   | <u>30</u> |
| <u>ITEM 1: Legal Proceedings</u>   | <u>30</u> |
| <u>ITEM 1A: Risk Factors</u>   | <u>30</u> |
| <u>ITEM 2: Unregistered Sales of Equity Securities and Use of Proceeds</u>                           | <u>39</u> |
| <u>ITEM 3: Defaults Upon Senior Securities</u>   | <u>40</u> |
| <u>ITEM 4: Submission of Matters to a Vote of Security Holders</u>                                   | <u>40</u> |
| <u>ITEM 5: Other Information</u>   | <u>40</u> |
| <u>ITEM 6: Exhibits</u>  | <u>40</u> |
| <u>SIGNATURE</u>   | <u>41</u> |

**PART I FINANCIAL INFORMATION****ITEM 1: Financial Statements****CBL & Associates Properties, Inc.****Condensed Consolidated Balance Sheets****(In thousands, except share data)****(Unaudited)**

|   | <b>June 30,</b>     |           | December 31,     |
|---|---------------------|-----------|------------------|
|   | <b>2006</b>         |           | 2005             |
| <b>ASSETS</b>   |                     |           |                  |
| Real estate assets:   |                     |           |                  |
| Land  | \$ 770,288          | \$        | 776,989          |
| Buildings and improvements                                      | 5,734,393           |           | 5,698,669        |
|   | <b>6,504,681</b>    |           | 6,475,658        |
| Less accumulated depreciation                                   | (820,581)           |           | (727,907)        |
|   | <b>5,684,100</b>    |           | 5,747,751        |
| Real estate assets held for sale, net                           | -                   |           | 63,168           |
| Developments in progress  | 228,473             |           | 133,509          |
| Net investment in real estate assets                            | 5,912,573           |           | 5,944,428        |
| Cash and cash equivalents                                       | 40,068              |           | 28,838           |
| Receivables:  |                     |           |                  |
| Tenant, net of allowance for doubtful accounts of \$1,117 in    |                     |           |                  |
| 2006 and \$3,439 in 2005  | 55,819              |           | 55,056           |
| Other   | 8,267               |           | 6,235            |
| Mortgage and other notes receivable                             | 18,320              |           | 18,117           |
| Investments in unconsolidated affiliates                        | 83,292              |           | 84,138           |
| Other assets  | 211,866             |           | 215,510          |
|   | <b>\$ 6,330,205</b> | <b>\$</b> | <b>6,352,322</b> |
| <b>LIABILITIES AND SHAREHOLDERS EQUITY</b>                      |                     |           |                  |
| Mortgage and other notes payable                                | \$ 4,366,619        | \$        | 4,341,055        |
| Accounts payable and accrued liabilities                        | 299,637             |           | 320,270          |
| Total liabilities   | 4,666,256           |           | 4,661,325        |
| Commitments and contingencies (Notes 3 and 8)                   |                     |           |                  |
| Minority interests  | 576,407             |           | 609,475          |
| Shareholders' equity:   |                     |           |                  |
| Preferred stock, \$.01 par value, 15,000,000 shares authorized: | 20                  |           | 20               |

Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-Q

8.75% Series B cumulative redeemable preferred stock,

2,000,000 shares outstanding in 2006 and 2005

7.75% Series C cumulative redeemable preferred stock,

460,000 shares outstanding in 2006 and 2005

5

5

7.375% Series D cumulative redeemable preferred stock,

700,000 shares outstanding in 2006 and 2005

7

7

Common stock, \$.01 par value, 180,000,000 shares authorized,

64,612,220 and 62,512,816 shares issued and outstanding

in 2006 and 2005, respectively

**646**

625

Additional paid - in capital

**1,052,206**

1,037,764

Deferred compensation

-

(8,895)

Other comprehensive income

**451**

288

Retained earnings

**34,207**

51,708

Total shareholders' equity

**1,087,542**

1,081,522

\$

**6,330,205**

\$

6,352,322

The accompanying notes are an integral part of these balance sheets.

**CBL & Associates Properties, Inc.****Condensed Consolidated Statements of Operations****(In thousands, except per share data)**

(Unaudited)

|   | Three Months Ended |            | Six Months Ended |            |
|---|--------------------|------------|------------------|------------|
|   | June 30,<br>2006   | 2005       | June 30,<br>2006 | 2005       |
| <b>REVENUES:</b>                                |                    |            |                  |            |
| Minimum rents                                   | \$ 149,458         | \$ 127,250 | \$ 301,610       | \$ 257,546 |
| Percentage rents                                | 1,950              | 1,758      | 8,303            | 9,848      |
| Other rents                                     | 3,573              | 2,795      | 7,453            | 5,920      |
| Tenant reimbursements                           | 74,749             | 63,303     | 150,740          | 128,830    |
| Management, development and leasing fees        | 1,687              | 3,773      | 2,764            | 6,818      |
| Other   | 5,564              | 4,154      | 11,430           | 8,783      |
| Total revenues                                  | 236,981            | 203,033    | 482,300          | 417,745    |
| <b>EXPENSES:</b>                                |                    |            |                  |            |
| Property operating                              | 36,987             | 32,527     | 77,724           | 68,167     |
| Depreciation and amortization                   | 54,471             | 43,321     | 109,237          | 84,595     |
| Real estate taxes                               | 20,528             | 15,891     | 39,793           | 31,312     |
| Maintenance and repairs                         | 13,573             | 11,915     | 26,266           | 24,234     |
| General and administrative                      | 9,062              | 9,234      | 18,649           | 18,421     |
| Loss on impairment of real estate assets        | 274                | -          | 274              | 262        |
| Other   | 4,519              | 3,057      | 8,688            | 6,486      |
| Total expenses                                  | 139,414            | 115,945    | 280,631          | 233,477    |
| Income from operations                          | 97,567             | 87,088     | 201,669          | 184,268    |
| Interest income                                 | 1,946              | 2,594      | 3,678            | 4,277      |
| Interest expense                                | (63,661)           | (50,255)   | (127,590)        | (99,176)   |
| Loss on extinguishment of debt                  | -                  | -          | -                | (884)      |
| Gain on sales of real estate assets             | 2,030              | 4,382      | 2,930            | 7,096      |
| Equity in earnings of unconsolidated affiliates | 1,118              | 2,683      | 3,186            | 5,774      |
| Minority interest in earnings:                  |                    |            |                  |            |
| Operating partnership                           | (17,726)           | (16,895)   | (35,855)         | (37,721)   |
| Shopping center properties                      | (673)              | (1,178)    | (1,261)          | (2,575)    |
| Income before discontinued operations           | 20,601             | 28,419     | 46,757           | 61,059     |
| Operating income of discontinued operations     | 754                | 60         | 2,853            | 465        |
| Gain (loss) on discontinued operations          | 7,215              | (54)       | 7,215            | (86)       |
| Net income                                      | 28,570             | 28,425     | 56,825           | 61,438     |
| Preferred dividends                             | (7,642)            | (7,642)    | (15,284)         | (15,284)   |
| Net income available to common shareholders     | \$ 20,928          | \$ 20,783  | \$ 41,541        | \$ 46,154  |
| Basic per share data:                           |                    |            |                  |            |
| Income before discontinued operations,          |                    |            |                  |            |
| net of preferred dividends                      | \$ 0.20            | \$ 0.33    | \$ 0.50          | \$ 0.73    |
| Discontinued operations                         | 0.13               | -          | 0.16             | 0.01       |
| Net income available to common shareholders     | \$ 0.33            | \$ 0.33    | \$ 0.66          | \$ 0.74    |
| Weighted average common shares outstanding      | 64,003             | 62,685     | 63,333           | 62,567     |
| Diluted per share data:                         |                    |            |                  |            |
| Income before discontinued operations,          |                    |            |                  |            |
|   | \$ 0.20            | \$ 0.32    | \$ 0.49          | \$ 0.71    |

Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-Q

|   |                  |            |  |                  |           |  |
|---|------------------|------------|--|------------------|-----------|--|
| net of preferred dividends                  |                  |            |  |                  |           |  |
| Discontinued operations                     | <b>0.12</b>      | -          |  | <b>0.15</b>      | -         |  |
| Net income available to common shareholders | <b>\$ 0.32</b>   | \$ 0.32    |  | <b>\$ 0.64</b>   | \$ 0.71   |  |
| Weighted average common and potential       |                  |            |  |                  |           |  |
| dilutive common shares outstanding          | <b>65,385</b>    | 65,004     |  | <b>64,857</b>    | 64,895    |  |
| Dividends declared per common share         | <b>\$ 0.4575</b> | \$ 0.40625 |  | <b>\$ 0.9150</b> | \$ 0.8125 |  |

The accompanying notes are an integral part of these statements.

**CBL & Associates Properties, Inc.****Condensed Consolidated Statements of Cash Flows****(In thousands)**

(Unaudited)

|   | Six Months Ended |           |
|---|------------------|-----------|
|   | June 30,<br>2006 | 2005      |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>                                      |                  |           |
| Net income  | \$ 56,825        | \$ 61,438 |
| Adjustments to reconcile net income to net cash provided by operating activities: |                  |           |
| Depreciation  | 70,280           | 65,986    |
| Amortization  | 43,287           | 22,038    |
| Amortization of debt premiums   | (3,710)          | (3,584)   |
| Net amortization of above and below market leases                                 | (4,924)          | (2,838)   |
| Gain on sales of real estate assets   | (2,930)          | (7,096)   |
| (Gain) loss on disposal of discontinued operations                                | (7,215)          | 86        |
| Abandoned development projects  | (65)             | 138       |
| Share-based compensation expense  | 3,654            | 1,692     |
| Loss on extinguishment of debt  | -                | 884       |
| Equity in earnings of unconsolidated affiliates                                   | (3,186)          | -         |
| Distributions of earnings from unconsolidated affiliates                          | 4,409            | -         |
| Loss on impairment of real estate assets  | 274              | 262       |
| Minority interest in earnings   | 37,116           | 40,296    |
| Changes in:   |                  |           |
| Tenant and other receivables  | (2,940)          | 5,853     |
| Other assets  | (2,772)          | (209)     |
| Accounts payable and accrued liabilities  | 4,003            | (12,950)  |
| Net cash provided by operating activities   | 192,106          | 171,996   |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>                                      |                  |           |
| Additions to real estate assets   | (173,470)        | (148,334) |
| Acquisitions of real estate assets and other assets                               | (7,019)          | (2,783)   |
| Changes in other assets   | (6,577)          | (2,795)   |
| Proceeds from sales of real estate assets   | 109,605          | 58,207    |
| Additions to mortgage notes receivable  | (300)            | (859)     |
| Payments received on mortgage notes receivable                                    | 97               | 12,988    |
| Additional investments in and advances to unconsolidated affiliates               | (7,862)          | (12,912)  |
| Distributions in excess of equity in earnings of unconsolidated affiliates        | 7,485            | 2,526     |
| Purchase of minority interest in the Operating Partnership                        | (3,462)          | (254)     |
| Net cash used in investing activities   | (81,503)         | (94,216)  |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>                                      |                  |           |
| Proceeds from mortgage and other notes payable                                    | 163,197          | 122,889   |
| Principal payments on mortgage and other notes payable                            | (129,723)        | (81,208)  |
| Additions to deferred financing costs   | (2,873)          | (773)     |
| Proceeds from issuance of common stock  | 219              | 300       |
| Costs related to issuance of preferred stock                                      | -                | (193)     |
| Proceeds from exercises of stock options  | 4,969            | 5,384     |
| Prepayment fees on extinguishment of debt   | -                | (852)     |



Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-Q

|  |                 |                |                  |
|--|-----------------|----------------|------------------|
| Distributions to minority interests                | <b>(56,166)</b> |                | (44,300)         |
| Dividends paid to holders of preferred stock       | <b>(15,284)</b> |                | (15,929)         |
| Dividends paid to common shareholders              | <b>(63,712)</b> |                | (50,976)         |
| Net cash used in financing activities              | <b>(99,373)</b> |                | (65,658)         |
| NET CHANGE IN CASH AND CASH EQUIVALENTS            | <b>11,230</b>   |                | 12,122           |
| CASH AND CASH EQUIVALENTS, beginning of period     | <b>28,838</b>   |                | 25,766           |
| CASH AND CASH EQUIVALENTS, end of period           | <b>\$</b>       | <b>40,068</b>  | <b>\$</b> 37,888 |
| SUPPLEMENTAL INFORMATION:                          |                 |                |                  |
| Cash paid for interest, net of amounts capitalized | <b>\$</b>       | <b>125,817</b> | <b>\$</b> 98,886 |

The accompanying notes are an integral part of these statements.

## **CBL & Associates Properties, Inc.**

### **Notes to Unaudited Condensed Consolidated Financial Statements**

(In thousands, except per share data)

#### **Note 1 Organization and Basis of Presentation**

CBL & Associates Properties, Inc. ( CBL ), a Delaware corporation, is a self-managed, self-administered, fully integrated real estate investment trust ( REIT ) that is engaged in the ownership, development, acquisition, leasing, management and operation of regional shopping malls and community centers. CBL 's shopping center properties are located in 26 states, but primarily in the southeastern and midwestern United States.

CBL conducts substantially all of its business through CBL & Associates Limited Partnership (the Operating Partnership ). At June 30, 2006, the Operating Partnership owned controlling interests in seventy-two regional malls, twenty-seven associated centers (each adjacent to a regional shopping mall), two community centers and one office building. The Operating Partnership consolidates the financial statements of all entities in which it has a controlling financial interest or where it is the primary beneficiary of a variable interest entity. The Operating Partnership owned non-controlling interests in seven regional malls and three associated centers. Because one or more of the other partners have substantive participating rights, the Operating Partnership does not control these partnerships and, accordingly, accounts for these investments using the equity method. The Operating Partnership had one mall expansion, two open-air shopping center expansions, two associated centers and six community centers (two of which are owned in joint ventures) under construction at June 30, 2006. The Operating Partnership also holds options to acquire certain development properties owned by third parties.

CBL is the 100% owner of two qualified REIT subsidiaries, CBL Holdings I, Inc. and CBL Holdings II, Inc. At June 30, 2006, CBL Holdings I, Inc., the sole general partner of the Operating Partnership, owned a 1.6% general partner interest in the Operating Partnership and CBL Holdings II, Inc. owned a 54.1% limited partner interest for a combined interest held by CBL of 55.7%.

The minority interest in the Operating Partnership is held primarily by CBL & Associates, Inc. and its affiliates (collectively CBL 's Predecessor ) and by affiliates of The Richard E. Jacobs Group, Inc. ( Jacobs ). CBL 's Predecessor contributed their interests in certain real estate properties and joint ventures to the Operating Partnership in exchange for a limited partner interest when the Operating Partnership was formed in November 1993. Jacobs contributed their interests in certain real estate properties and joint ventures to the Operating Partnership in exchange for limited partner interests when the Operating Partnership acquired the majority of Jacobs ' interests in 23 properties in January 2001 and the balance of such interests in February 2002. At June 30, 2006, CBL 's Predecessor owned a 15.1% limited partner interest, Jacobs owned a 20.4% limited partner interest and third parties owned an 8.8% limited partner interest in the Operating Partnership. CBL 's Predecessor also owned 6.2 million shares of CBL 's common stock at June 30, 2006, for a total combined effective interest of 20.4% in the Operating Partnership.

The Operating Partnership conducts CBL 's property management and development activities through CBL & Associates Management, Inc. (the Management Company ) to comply with certain requirements of the Internal Revenue Code of 1986, as amended (the Code ). The Operating Partnership owns 100% of the Management Company 's preferred stock and common stock.

CBL, the Operating Partnership and the Management Company are collectively referred to herein as the Company .

Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-Q

The accompanying condensed consolidated financial statements are unaudited; however, they have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and in conjunction with the rules and regulations of the Securities and Exchange Commission. Accordingly, they do not include all of the disclosures required by accounting

## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-Q

principles generally accepted in the United States of America for complete financial statements. In the opinion of management, all adjustments (consisting solely of normal recurring matters) necessary for a fair presentation of the financial statements for these interim periods have been included. The results for the interim periods ended June 30, 2006, are not necessarily indicative of the results to be obtained for the full fiscal year.

These condensed consolidated financial statements should be read in conjunction with CBL & Associates Properties, Inc.'s audited consolidated financial statements and notes thereto included in the CBL & Associates Properties, Inc. Annual Report on Form 10-K for the year ended December 31, 2005.

### Note 2 Joint Ventures

#### Investment in Unconsolidated Affiliates

At June 30, 2006, the Company had investments in the following 14 partnerships and joint ventures, which are accounted for using the equity method of accounting:

| Joint Venture                   | Property Name                                       | Company's Interest |
|---------------------------------|---|--------------------|
| Governor's Square IB            | Governor's Plaza                                    | 50.0%              |
| Governor's Square Company       | Governor's Square                                   | 47.5%              |
| High Pointe Commons, LP         | High Pointe Commons                                 | 50.0%              |
| Imperial Valley Mall L.P.       | Imperial Valley Mall                                | 60.0%              |
| Imperial Valley Peripheral L.P. | Imperial Valley Mall (vacant land)                  | 60.0%              |
| Imperial Valley Commons L.P.    | Imperial Valley Commons                             | 60.0%              |
| Kentucky Oaks Mall Company      | Kentucky Oaks Mall                                  | 50.0%              |
| Mall of South Carolina L.P.     | Coastal Grand-Myrtle Beach                          | 50.0%              |
| Mall of South Outparcel L.P.    | Coastal Grand-Myrtle Beach (vacant land)            | 50.0%              |
| Mall Shopping Center Company    | Plaza del Sol                                       | 50.6%              |
| N. Dalton Bypass, LLC           | Hammond Creek Commons                               | 51.0%              |
| Parkway Place L.P.              | Parkway Place                                       | 45.0%              |
| Triangle Town Member LLC        | Triangle Town Center, Triangle Town                 | 50.0%              |
| York Town Center, LP            | Commons and Triangle Town Place<br>York Town Center | 50.0%              |

Condensed combined financial statement information for the unconsolidated affiliates is as follows:

|                               | Company's Share for the    |           |                        |          |
|-------------------------------|----------------------------|-----------|------------------------|----------|
|                               | Total for the Three Months |           | Three Months           |          |
|                               | Ended June 30,<br>2006     | 2005      | Ended June 30,<br>2006 | 2005     |
| Revenues                      | \$ 22,116                  | \$ 39,104 | \$ 11,140              | \$ 9,952 |
| Depreciation and amortization | (6,647)                    | (9,332)   | (3,365)                | (2,210)  |
| Interest expense              | (8,442)                    | (11,676)  | (4,275)                | (3,538)  |

Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-Q

|                                     |                 |          |                 |          |
|-------------------------------------|-----------------|----------|-----------------|----------|
| Other operating expenses            | <b>(6,245)</b>  | (11,552) | <b>(3,186)</b>  | (3,214)  |
| Discontinued operations             | -               | 499      | -               | 41       |
| Gain on sales of real estate assets | <b>1,407</b>    | 2,289    | <b>804</b>      | 1,652    |
| Net income                          | <b>\$ 2,189</b> | \$ 9,332 | <b>\$ 1,118</b> | \$ 2,683 |

7

Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-Q

|                                     | Total for the Six Months |           | Company's Share for the |           |
|-------------------------------------|--------------------------|-----------|-------------------------|-----------|
|                                     |                          |           | Six Months              |           |
|                                     | Ended June 30,<br>2006   | 2005      | Ended June 30,<br>2006  | 2005      |
| Revenues                            | \$ 46,995                | \$ 74,941 | \$ 23,646               | \$ 18,742 |
| Depreciation and amortization       | (13,123)                 | (17,509)  | (6,643)                 | (3,920)   |
| Interest expense                    | (17,107)                 | (20,733)  | (8,669)                 | (6,060)   |
| Other operating expenses            | (13,124)                 | (20,406)  | (6,685)                 | (5,607)   |
| Discontinued operations             | -                        | 60        | -                       | 5         |
| Gain on sales of real estate assets | 2,813                    | 4,718     | 1,537                   | 2,614     |
| Net income                          | \$ 6,454                 | \$ 21,071 | \$ 3,186                | \$ 5,774  |

**Note 3 Mortgage and Other Notes Payable**

Mortgage and other notes payable consisted of the following at June 30, 2006 and December 31, 2005, respectively:

|   | June 30, 2006 |                          | December 31, 2005 |                                   |
|---|---------------|--------------------------|-------------------|-----------------------------------|
|   | Amount        | Weighted                 | Amount            | Weighted Average Interest Rate(1) |
|   |               | Average Interest Rate(1) |                   |                                   |
| Fixed-rate debt:                            |               |                          |                   |                                   |
| Non-recourse loans on operating properties  | \$ 3,247,156  | 6.02%                    | \$ 3,281,939      | 6.02%                             |
| Variable-rate debt:                         |               |                          |                   |                                   |
| Recourse term loans on operating properties | 189,150       | 6.15%                    | 292,000           | 5.33%                             |
| Construction loans                          | 154,163       | 6.41%                    | 76,831            | 5.76%                             |
| Lines of credit                             | 776,150       | 6.18%                    | 690,285           | 5.29%                             |
| Total variable-rate debt                    | 1,119,463     | 6.21%                    | 1,059,116         | 5.33%                             |
| Total                                       | \$ 4,366,619  | 6.07%                    | \$ 4,341,055      | 5.85%                             |

(1) Weighted-average interest rate including the effect of debt premiums, but excluding amortization of deferred financing costs.

In July 2006, the Company obtained four separate ten-year, non-recourse loans totaling \$317,000 that bear interest at fixed rates ranging from 5.86% to 6.10%, with a weighted average of 5.96%. The proceeds were used to retire \$249,752 of mortgage notes payable that were scheduled to mature during the next twelve months and to pay outstanding balances on the Company's credit facilities. The mortgage notes payable that were retired consisted of three variable rate term loans of \$189,150 and one fixed rate loan of \$60,602. The Company will record a loss on extinguishment of debt of \$630 in July 2006 related to prepayment fees and the write-off of unamortized deferred financings costs.

Unsecured Line of Credit

The Company has one unsecured credit facility with total availability of \$500,000 that bears interest at the London Interbank Offered Rate ( LIBOR ) plus a margin of 90 to 145 basis points based on the Company 's leverage, as defined in the agreement. The credit facility matures in August 2006 and has three one-year extension options, which are at the Company 's election. At June 30, 2006, the outstanding borrowings of \$350,000 under the unsecured credit facility had a weighted average interest rate of 6.19%.

Secured Lines of Credit

The Company has four secured lines of credit that are used for construction, acquisition, and working capital purposes, as well as issuances of letters of credit. Each of these lines is secured by mortgages on certain of the Company 's operating properties. Borrowings under the secured lines of credit had a weighted average interest rate of 6.18% at June 30, 2006. The following summarizes certain information about the secured lines of credit as of June 30, 2006:

## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-Q

| Total Available | Total Outstanding | Maturity Date |
|-----------------|-------------------|---------------|
| \$ 476,000      | \$ 358,150        | February 2009 |
| 100,000         | 67,303*           | June 2008     |
| 20,000          | 1,000             | March 2007    |
| 10,000          | 1,000             | April 2007    |
| \$ 606,000      | \$ 427,453        |               |

\* - Includes \$1,303 of outstanding letters of credit.

In February 2006, the Company amended one of the secured credit facilities to increase the maximum availability from \$373,000 to \$476,000, extend the maturity date from February 28, 2006 to February 28, 2009 plus a one-year extension option, increase the minimum tangible net worth requirement, as defined, from \$1,000,000 to \$1,370,000 and increase the limit on the maximum availability that the Company may request from \$500,000 to \$650,000.

In June 2006, the Company amended its \$100,000 secured credit facility to change the maturity date from June 1, 2007 to June 1, 2008 and to substitute certain collateral under the facility.

### Letters of Credit

At June 30, 2006, the Company had additional secured lines of credit with a total commitment of \$33,192 that can only be used for issuing letters of credit. The letters of credit outstanding under these lines of credit was \$26,741 at June 30, 2006.

### Covenants and Restrictions

Twenty-three malls, five associated centers, two community centers and the corporate office building are owned by special purpose entities that are included in the Company's consolidated financial statements. The sole business purpose of the special purpose entities is to own and operate these properties, each of which is encumbered by a commercial-mortgage-backed-securities loan. The real estate and other assets owned by these special purpose entities are restricted under the loan agreements in that they are not available to settle other debts of the Company. However, so long as the loans are not under an event of default, as defined in the loan agreements, the cash flows from these properties, after payments of debt service, operating expenses and reserves, are available for distribution to the Company.

### Maturities



## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-Q

The weighted average remaining term of the Company's consolidated debt was 4.5 years at June 30, 2006 and 4.7 years at December 31, 2005. As described above, in July 2006 the Company refinanced \$249,752 of the \$372,332 of debt that will mature before June 30, 2007. The Company has extension options that will extend the maturity date of \$81,254 of debt beyond June 30, 2007. The mortgage notes payable comprising the remaining \$41,326 are expected to be retired or refinanced.

### **Note 4 Shareholders Equity And Minority Interests**

In January 2006, holders of 1,480,066 common units of limited partnership interest in the Operating Partnership and holders of 27,582 Series J special common units ( J-SCUs ) of limited partnership interest in the Operating Partnership exercised their conversion rights. The Company elected to issue 1,480,066 shares of common stock in exchange for the common units and to pay cash of \$1,112 in exchange for the J-SCUs.

Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-Q

In June 2006, holders of 63,881 J-SCUs exercised their conversion rights. The Company elected to pay cash of \$2,350 in exchange for the J-SCUs.

**Note 5 - Segment Information**

The Company measures performance and allocates resources according to property type, which is determined based on certain criteria such as type of tenants, capital requirements, economic risks, leasing terms, and short- and long-term returns on capital. Rental income and tenant reimbursements from tenant leases provide the majority of revenues from all segments. Information on the Company's reportable segments is presented as follows:

| Three Months Ended June 30, 2006         | Malls      | Associated Centers | Community Centers | All Other | Total      |
|--|------------|--------------------|-------------------|-----------|------------|
| Revenues                                 | \$ 218,656 | \$ 9,238           | \$ 1,898          | \$ 7,189  | \$ 236,981 |
| Property operating expenses (1)          | (75,083)   | (2,148)            | (566)             | 6,709     | (71,088)   |
| Interest expense                         | (53,598)   | (1,150)            | (706)             | (8,207)   | (63,661)   |
| Other expense                            | -          | -                  | -                 | (4,519)   | (4,519)    |
| Gain on sales of real estate assets      | (5)        | 1,059              | (5)               | 981       | 2,030      |
| Segment profit and loss                  | \$ 89,970  | \$ 6,999           | \$ 621            | \$ 2,153  | 99,743     |
| Depreciation and amortization expense    |            |                    |                   |           | (54,471)   |
| General and administrative expense       |            |                    |                   |           | (9,062)    |
| Loss on impairment of real estate assets |            |                    |                   |           | (274)      |
| Interest income                          |            |                    |                   |           | 1,946      |
| Equity in earnings of unconsolidated     |            |                    |                   |           |            |
| Affiliates                               |            |                    |                   |           | 1,118      |
| Minority interest in earnings            |            |                    |                   |           | (18,399)   |
| Income before discontinued operations    |            |                    |                   |           | \$ 20,601  |
| Capital expenditures (2)                 | \$ 64,679  | \$ 13,625          | \$ 207            | \$ 39,827 | \$ 118,338 |

| Three Months Ended June 30, 2005           | Malls      | Associated Centers | Community Centers | All Other | Total      |
|--|------------|--------------------|-------------------|-----------|------------|
| Revenues                                   | \$ 186,447 | \$ 8,548           | \$ 2,327          | \$ 5,711  | \$ 203,033 |
| Property operating expenses (1)            | (63,702)   | (2,023)            | (733)             | 6,125     | (60,333)   |
| Interest expense                           | (44,849)   | (1,175)            | (703)             | (3,528)   | (50,255)   |
| Other expense                              | -          | -                  | -                 | (3,057)   | (3,057)    |
| Gain (loss) on sales of real estate assets | 21         | -                  | 93                | 4,268     | 4,382      |
| Segment profit and loss                    | \$ 77,917  | \$ 5,350           | \$ 984            | \$ 9,519  | 93,770     |
| Depreciation and amortization expense      |            |                    |                   |           | (43,321)   |
| General and administrative expense         |            |                    |                   |           | (9,234)    |
| Interest income                            |            |                    |                   |           | 2,594      |
| Equity in earnings of unconsolidated       |            |                    |                   |           |            |
| affiliates                                 |            |                    |                   |           | 2,683      |
| Minority interest in earnings              |            |                    |                   |           | (18,073)   |
| Income before discontinued operations      |            |                    |                   |           | \$ 28,419  |
| Capital expenditures (2)                   | \$ 147,162 | \$ 4,163           | \$ 370            | \$ 65,522 | \$ 217,217 |

| Malls | Associated Centers | Community Centers | All Other | Total |
|-------|--------------------|-------------------|-----------|-------|
|-------|--------------------|-------------------|-----------|-------|

Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-Q

Six Months Ended June 30, 2006

|   |              |            |           |            |              |
|---|--------------|------------|-----------|------------|--------------|
| Revenues  | \$ 446,485   | \$ 18,390  | \$ 3,802  | \$ 13,623  | \$ 482,300   |
| Property operating expenses (1)                 | (152,924)    | (4,371)    | (1,259)   | 14,771     | (143,783)    |
| Interest expense                                | (107,909)    | (2,304)    | (1,405)   | (15,972)   | (127,590)    |
| Other expense                                   | -            | -          | -         | (8,688)    | (8,688)      |
| Gain (loss) on sales of real estate assets      | (5)          | 1,059      | 48        | 1,828      | 2,930        |
| Segment profit and loss                         | \$ 185,647   | \$ 12,774  | \$ 1,186  | \$ 5,562   | 205,169      |
| Depreciation and amortization expense           |              |            |           |            | (109,237)    |
| General and administrative expense              |              |            |           |            | (18,649)     |
| Loss on impairment of real estate assets        |              |            |           |            | (274)        |
| Interest income                                 |              |            |           |            | 2,594        |
| Equity in earnings of unconsolidated affiliates |              |            |           |            | 3,186        |
| Minority interest in earnings                   |              |            |           |            | (37,116)     |
| Income before discontinued operations           |              |            |           |            | \$ 45,673    |
| Total assets                                    | \$ 5,735,977 | \$ 276,547 | \$ 54,700 | \$ 262,981 | \$ 6,330,205 |
| Capital expenditures (2)                        | \$ 97,599    | \$ 23,847  | \$ 522    | \$ 52,533  | \$ 174,501   |

Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-Q

| Six Months Ended June 30, 2005                  | Associated   |            |                   |            | Total        |
|---|--------------|------------|-------------------|------------|--------------|
|   | Malls        | Centers    | Community Centers | All Other  |              |
| Revenues  | \$ 385,629   | \$ 16,794  | \$ 3,920          | \$ 11,402  | \$ 417,745   |
| Property operating expenses (1)                 | (130,617)    | (3,975)    | (958)             | 11,837     | (123,713)    |
| Interest expense                                | (88,338)     | (2,349)    | (1,418)           | (7,071)    | (99,176)     |
| Other expense                                   | -            | -          | -                 | (6,486)    | (6,486)      |
| Gain (loss) on sales of real estate assets      | 21           | -          | 1,156             | 5,919      | 7,096        |
| Segment profit and loss                         | \$ 166,695   | \$ 10,470  | \$ 2,700          | \$ 15,601  | 195,466      |
| Depreciation and amortization expense           |              |            |                   |            | (84,595)     |
| General and administrative expense              |              |            |                   |            | (18,421)     |
| Loss on impairment of real estate assets        |              |            |                   |            | (262)        |
| Loss on extinguishment of debt                  |              |            |                   |            | (884)        |
| Interest income                                 |              |            |                   |            | 4,277        |
| Equity in earnings of unconsolidated affiliates |              |            |                   |            | 5,774        |
| Minority interest in earnings                   |              |            |                   |            | (40,296)     |
| Income before discontinued operations           |              |            |                   |            | \$ 61,059    |
| Total assets                                    | \$ 4,742,545 | \$ 279,178 | \$ 88,653         | \$ 214,548 | \$ 5,324,924 |
| Capital expenditures (2)                        | \$ 180,990   | \$ 10,125  | \$ 1,107          | \$ 80,231  | \$ 272,453   |

(1) Property operating expenses include property operating expenses, real estate taxes and maintenance and repairs.

(2) Amounts include acquisitions of real estate assets and investments in unconsolidated affiliates. Developments in progress are included in the All Other category.

## Note 6 Earnings Per Share

Basic earnings per share ( EPS ) is computed by dividing net income available to common shareholders by the weighted-average number of unrestricted common shares outstanding for the period. Diluted EPS assumes the issuance of common stock for all potential dilutive common shares outstanding. The limited partners' rights to convert their minority interest in the Operating Partnership into shares of common stock are not dilutive. The following summarizes the impact of potential dilutive common shares on the denominator used to compute earnings per share:

|   | Three Months Ended June 30, |        | Six Months Ended June 30, |        |
|---|-----------------------------|--------|---------------------------|--------|
|   | 2006                        | 2005   | 2006                      | 2005   |
| Weighted average shares outstanding                         | <b>64,345</b>               | 62,987 | <b>63,697</b>             | 62,878 |
| Effect of nonvested stock awards                            | <b>(342)</b>                | (302)  | <b>(364)</b>              | (311)  |
| Denominator - basic earnings per share                      | <b>64,003</b>               | 62,685 | <b>63,333</b>             | 62,567 |
| Dilutive effect of:   |                             |        |                           |        |
| Stock options   | <b>1,183</b>                | 1,845  | <b>1,300</b>              | 1,860  |
| Nonvested stock awards                                      | <b>134</b>                  | 254    | <b>158</b>                | 240    |
| Deemed shares related to deferred compensation arrangements | <b>65</b>                   | 220    | <b>66</b>                 | 228    |
| Denominator - diluted earnings per share                    | <b>65,385</b>               | 65,004 | <b>64,857</b>             | 64,895 |

## Note 7 Comprehensive Income

## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-Q

Comprehensive income includes all changes in shareholders' equity during the period, except those resulting from investments by shareholders and distributions to shareholders. Comprehensive income includes other comprehensive income (loss) of \$(646) and \$161 in the three months and the six months ended June 30, 2006, respectively, which represents unrealized gain on marketable securities that are classified as available for sale. Comprehensive income was \$27,924 and \$56,986 for the three months and the six months ended June 30, 2006, respectively. Comprehensive income was equal to net income for the three months and the six months ended June 30, 2005.

### **Note 8- Contingencies**

The Company is currently involved in certain litigation that arises in the ordinary course of business. It is management's opinion that the pending litigation will not materially affect the financial position or results of operations of the Company.

The Company has guaranteed 50% of the debt of Parkway Place L.P., an unconsolidated affiliate in which the Company owns a 45% interest, which owns Parkway Place in Huntsville, AL. The total amount outstanding at June 30, 2006, was \$53,200 of which the Company has guaranteed \$26,600. The guaranty will expire when the related debt matures in June 2008. The Company has not recorded an obligation for this guaranty because it has determined that the fair value of the guaranty is not material.

The Company has guaranteed the performance of York Town Center, LP ( YTC ), an unconsolidated affiliate in which the Company owns a 50% interest, under the terms of an agreement with a third party that will own property adjacent to the shopping center property YTC is currently developing. Under the terms of that agreement, YTC is obligated to cause performance of the third party's obligations as landlord under its lease with its sole tenant, including, but not limited to, provisions such as co-tenancy and exclusivity requirements. Should YTC fail to cause performance, then the tenant under the third party landlord's lease may pursue certain remedies ranging from rights to terminate its lease to receiving reductions in rent. The Company has guaranteed YTC's performance under this agreement up to a maximum of \$22,000, which decreases by \$800 annually until the guaranteed amount is reduced to \$10,000. The Company has entered into an agreement with its joint venture partner under which the joint venture partner has agreed to reimburse the Company 50% of any amounts the Company is obligated to fund under the guaranty. The Company has not recorded an obligation for this guaranty because it has determined that the fair value of the guaranty is not material.

The Company has issued various bonds that it would have to satisfy in the event of non-performance. At June 30, 2006, the total amount outstanding on these bonds was \$22,577.

#### **Note 9 - Share-Based Compensation**

The Company maintains the CBL & Associates Properties, Inc. Amended and Restated Stock Incentive Plan, as amended, which permits the Company to issue stock options and common stock to selected officers, employees and directors of the Company up to a total of 10,400,000 shares. The compensation committee of the board of directors (the Committee) administers the plan. The compensation cost that has been charged against income for the plan was \$1,512 and \$794 for the three months ended June 30, 2006 and 2005, and \$3,765 and \$1,936 for the six months ended June 30, 2006 and 2005, respectively. Compensation cost resulting from share-based awards is recorded at the Management Company. The Management Company is a taxable entity; however, as a result of it incurring recurring losses, a full valuation allowance has been recorded against its net deferred tax asset. Accordingly, the recognition of compensation cost or the tax deduction received upon the exercise or vesting of share-based awards, resulted in no tax benefits to the Company. Compensation cost capitalized as part of real estate assets was \$107 and \$102 for the three months ended June 30, 2006 and 2005, respectively, and \$213 and \$146 for the six months ended June 30, 2006 and 2005, respectively.

Stock options issued under the plan allow for the purchase of common stock at the fair market value of the stock on the date of grant. Stock options granted to officers and employees vest and become exercisable in installments on each of the first five anniversaries of the date of grant and expire 10 years after the date of grant. Stock options granted to independent directors are fully vested upon grant; however, the independent directors may not sell, pledge or otherwise transfer their stock options during their board term or for one year thereafter. No stock options have been granted since 2002.

Under the plan, common stock may be awarded either alone, in addition to, or in tandem with other stock awards granted under the plan. The Committee has the authority to determine eligible persons to whom common stock will be awarded, the number of shares to be awarded and the duration of the vesting period, as defined. The Committee may also provide for the issuance of common stock under the plan on a deferred basis pursuant to deferred compensation arrangements. The fair value of common stock awarded under the plan is determined based on the market price of the Company's common stock on the grant date.



Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-Q

Historically, the Company accounted for its stock-based compensation plans under the recognition and measurement principles of Accounting Principles Board Opinion No. 25, *Accounting for Stock Issued to Employees* ( APB No. 25 ), and related interpretations. Effective January 1, 2003, the Company elected to begin recording the expense associated with stock options granted after January 1, 2003, on a prospective basis in accordance with the fair value and transition provisions of SFAS No. 123, *Accounting for Stock-Based Compensation*, as amended by SFAS No. 148, *Accounting for Stock-Based Compensation Transition and Disclosure An Amendment of FASB Statement No. 123*.

No stock-based compensation expense related to stock options granted prior to January 1, 2003, has been reflected in net income since these awards are being accounted for under APB No. 25 and all options granted had an exercise price equal to the fair value of the Company's common stock on the date of grant. For SFAS No. 123 pro forma disclosure purposes, the fair value of stock options was determined as of the date of grant using the Black-Scholes option pricing model. Effective January 1, 2006, the Company adopted the fair value recognition provisions of SFAS No. 123(R), *Share-Based Payment*, using the modified-prospective-transition method. Under that transition method, compensation cost recognized during the six months ended June 30, 2006 includes: (a) compensation cost for all share-based payments granted prior to, but not yet vested as of January 1, 2006, based on the grant date fair value estimated in accordance with the original provisions of SFAS No. 123 and (b) compensation cost for all share-based payments granted subsequent to January 1, 2006, based on the grant-date fair value estimated in accordance with the provisions of SFAS 123(R). Results for prior periods have not been restated.

As a result of adopting SFAS No. 123(R) on January 1, 2006, the Company's net income available to common shareholders for the three months and six months ended June 30, 2006 is \$77 and \$171 lower, respectively, than if it had continued to account for share-based compensation under SFAS 123.

The following table illustrates the effect on net income and earnings per share if the Company had applied the fair value recognition provisions of SFAS No. 123(R) to all outstanding and unvested awards in the three months and the six months ended June 30, 2005:

|   | Three Months Ended<br>June 30, 2005 | Six Months Ended<br>June 30, 2005 |
|---|-------------------------------------|-----------------------------------|
| Net income available to common shareholders, as reported      | \$ 20,783                           | \$ 46,154                         |
| Add: Stock-based compensation expense included in             | 794                                 | 1,936                             |
| reported net income available to common shareholders          |                                     |                                   |
| Less: Total stock-based compensation expense determined under |                                     |                                   |
| fair value method   | (914)                               | (2,161)                           |
| Pro forma net income available to common shareholders         | \$ 20,663                           | \$ 45,929                         |
| Earnings per share:   |                                     |                                   |
| Basic, as reported  | \$ 0.33                             | \$ 0.74                           |
| Basic, pro forma  | \$ 0.33                             | \$ 0.73                           |
| Diluted, as reported  | \$ 0.32                             | \$ 0.71                           |
| Diluted, pro forma  | \$ 0.32                             | \$ 0.71                           |





## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-Q

The Company's stock option activity for the six months ended June 30, 2006 is summarized as follows:

|   | Shares    | Price    | Term      | Weighted<br>Average<br>Remaining<br>Contractual | Aggregate<br>Intrinsic<br>Value |
|---|-----------|----------|-----------|---|---------------------------------|
| Outstanding at January 1, 2006              | 2,208,440 | \$ 13.89 |           |   |                                 |
| Exercised                                   | (404,860) | \$ 13.43 |           |   |                                 |
| Cancelled                                   | (1,900)   | \$ 18.27 |           |   |                                 |
| Outstanding at June 30, 2006                | 1,801,680 | \$ 14.24 | 4.0 years |   | \$ 44,756                       |
| Vested or expected to vest at June 30, 2006 | 1,801,680 | \$ 14.24 | 4.0 years |   | \$ 44,756                       |
| Options exercisable at June 30, 2006        | 1,653,180 | \$ 13.87 | 3.8 years |   | \$ 41,614                       |

No stock options have been granted since the adoption of SFAS No. 123 on January 1, 2003. The total intrinsic value of options exercised during the three months ended June 30, 2006 and 2005, was \$4,925 and \$8,580, respectively, and during the six months ended June 30, 2006 and 2005, was \$11,536 and \$11,346, respectively.

A summary of the status of the Company's nonvested shares as of June 30, 2006, and changes during the six months ended June 30, 2006, is presented below:

|                              | Shares    | Weighted Average Grant-Date Fair Value |
|------------------------------|-----------|--|
| Nonvested at January 1, 2006 | 387,506   | \$ 30.06                               |
| Granted                      | 242,527   | \$ 39.66                               |
| Vested                       | (137,364) | \$ 39.95                               |
| Forfeited                    | (3,494)   | \$ 34.27                               |
| Nonvested at June 30, 2006   | 489,175   | \$ 33.88                               |

The weighted average grant-date fair value of shares granted during the six months ended June 30, 2006 and 2005 was \$39.66 and \$38.96, respectively. The total fair value of shares vested during the six months ended June 30, 2006 and 2005 was \$5,488 and \$2,537, respectively.

As of June 30, 2006, there was \$14,207 of total unrecognized compensation cost related to nonvested share-based compensation arrangements granted under the plan, which is expected to be recognized over a weighted average period of 4.0 years.

### **Note 10 Noncash Investing and Financing Activities**

The Company's noncash investing and financing activities were as follows for the six months ended June 30, 2006 and 2005:

# Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-Q

Six Months Ended

|  | June 30,  |           |
|--|-----------|-----------|
|  | 2006      | 2005      |
| Debt assumed to acquire property interests, including premiums | \$ -      | \$ 61,206 |
| Minority interest issued in acquisition of real estate assets  | \$ -      | \$ 26,881 |
| Conversion of minority interest into common stock              | \$ 16,486 | \$ -      |
| Debt assumed by buyer on sales of real estate assets           | \$ -      | \$ 12,141 |
| Additions to real estate assets accrued but not yet paid       | \$ 28,317 | \$ 15,234 |

**Note 11 Discontinued Operations**

During May 2006, the Company sold three community centers for an aggregate sales price of \$42,280 and recognized a gain of \$7,215. The Company also sold two community centers in May 2006 for an aggregate sales price of \$63,000 and recognized a loss on impairment of real estate assets of \$274. Total revenues for these community centers were \$1,419 and \$326 for the three months ended June 30, 2006 and 2005, respectively. Total revenues for these community centers were \$4,984 and \$525 for the six months ended June 30, 2006 and 2005, respectively. All prior periods presented have been restated to reflect the operations of these community centers as discontinued operations.

All five of these community centers were sold to Galileo America LLC ( Galileo America ) in connection with a put right the Company had previously entered into with Galileo America. The Company, as tenant, entered into separate master lease agreements with Galileo America, as landlord, covering a total of three spaces in the properties sold to Galileo America. Under each master lease agreement, the Company is obligated to pay Galileo America an agreed-upon minimum annual rent, plus a pro rata share of common area maintenance expenses and real estate taxes, for each designated space for a term of two years from the closing date. The Company had a liability of \$711 at June 30, 2006 for the amounts to be paid over the remaining terms of the master lease obligations. To the extent the Company is relieved of its obligations under the master lease agreements as a result of leasing the spaces to third parties, the Company will recognize additional gain on sale of real estate assets.

**Note 12 Recent Accounting Pronouncements**

In June 2005, the FASB issued Emerging Issues Task Force ( EITF ) Issue No. 04-~~5~~*Determining Whether a General Partner, or the General Partners as a Group, Controls a Limited Partnership or Similar Entity When the Limited Partners Have Certain Rights*. EITF Issue No. 04-5 provides a framework for determining whether a general partner controls, and should consolidate, a limited partnership or a similar entity. EITF Issue No. 04-5 is effective after June 29, 2005, for all newly formed limited partnerships and for any pre-existing limited partnerships that modify their partnership agreements after that date. General partners of all other limited partnerships are required to apply the consensus no later than the beginning of the first reporting period in fiscal years beginning after December 15, 2005. The adoption of EITF Issue No. 04-5 did not result in any changes to the manner in which the Company accounts for its joint ventures.

In June 2005, the FASB issued FSP 78-9-1, *Interaction of AICPA Statement of Position 78-9 and EITF Issue No. 04-5*. The EITF acknowledged that the consensus in EITF Issue No. 04-5 conflicts with certain aspects of Statement of Position ( SOP ) 78-9, *Accounting for Investments in Real Estate Ventures*. The EITF agreed that the assessment of whether a general partner, or the general partners as a group, controls a limited partnership should be consistent for all limited partnerships, irrespective of the industry within which the limited partnership operates. Accordingly, the guidance in SOP 78-9 was amended in FSP 78-9-1 to be consistent with the guidance in EITF Issue No. 04-5. The effective dates for this FSP are the same as those mentioned above in EITF Issue No. 04-5. The adoption of FSP 78-9-1 did not result in any changes to the manner in which the Company accounts for its joint ventures.

On July 13, 2006, the FASB issued Interpretation No. 48, *Accounting for Uncertainty in Income Taxes* ( FIN 48 ), which is effective for fiscal years beginning after December 15, 2006. FIN 48 clarifies the accounting for uncertainty in income taxes recognized in the financial statements in accordance with FASB Statement No.109, *Accounting for Income Taxes*, by prescribing the minimum recognition threshold a tax position is required to meet before being recognized in the financial statements. FIN 48 also provides guidance on derecognition, measurement, classification, interest and penalties, accounting in interim periods, disclosure and transition. The Company is currently evaluating the impact that the adoption of FIN 48 will have on its financial statements.



## ITEM 2: Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis of financial condition and results of operations should be read in conjunction with the consolidated financial statements and accompanying notes that are included in this Form 10-Q. In this discussion, the terms "we", "us", "our", and the "Company" refer to CBL & Associates Properties, Inc. and its subsidiaries.

Certain statements made in this section or elsewhere in this report may be deemed "forward looking statements" within the meaning of the federal securities laws. Although we believe the expectations reflected in any forward-looking statements are based on reasonable assumptions, we can give no assurance that these expectations will be attained, and it is possible that actual results may differ materially from those indicated by these forward-looking statements due to a variety of risks and uncertainties. In addition to the risk factors described in Part II, Item 1A. of this report, such risks and uncertainties include, without limitation, general industry, economic and business conditions, interest rate fluctuations, costs of capital and capital requirements, availability of real estate properties, inability to consummate acquisition opportunities, competition from other companies and retail formats, changes in retail rental rates in the Company's markets, shifts in customer demands, tenant bankruptcies or store closings, changes in vacancy rates at our properties, changes in operating expenses, changes in applicable laws, rules and regulations, the ability to obtain suitable equity and/or debt financing and the continued availability of financing in the amounts and on the terms necessary to support our future business. We disclaim any obligation to update or revise any forward-looking statements to reflect actual results or changes in the factors affecting the forward-looking information.

## EXECUTIVE OVERVIEW

We are a self-managed, self-administered, fully integrated real estate investment trust ("REIT") that is engaged in the ownership, development, acquisition, leasing, management and operation of regional shopping malls and community centers. Our shopping center properties are located in 26 states, but primarily in the southeastern and midwestern United States.

As of June 30, 2006, we owned controlling interests in seventy-two regional malls, twenty-seven associated centers (each adjacent to a regional shopping mall), two community centers and one office building. We consolidate the financial statements of all entities in which we have a controlling financial interest or where we are the primary beneficiary of a variable interest entity. As of June 30, 2006, we owned non-controlling interests in seven regional malls and three associated centers. Because one or more of the other partners have substantive participating rights we do not control these partnerships and joint ventures and, accordingly, account for these investments using the equity method. We had one mall expansion, two open-air shopping center expansions, two associated centers and six community centers (two of which are owned in joint ventures) under construction at June 30, 2006. We also hold options to acquire certain development properties owned by third parties.

The majority of our revenues is derived from leases with retail tenants and generally includes base minimum rents, percentage rents based on tenants' sales volumes and reimbursements from tenants for expenditures, including property operating expenses, real estate taxes and maintenance and repairs, as well as certain capital expenditures. We also generate revenues from sales of outparcel land at the properties and from sales of operating real estate assets when it is determined that we can realize the maximum value of the assets. Proceeds from such sales are generally used to reduce borrowings on our credit facilities.



**RESULTS OF OPERATIONS**

The following significant transactions impact the comparison of the results of operations for the three months and six months ended June 30, 2006 to the results of operations for the comparable periods ended June 30, 2005:

We have acquired or opened eight malls, two open-air centers and two associated centers since January 1, 2005 (collectively referred to as the *New Properties* ). We do not consider a property to be one of the *Comparable Properties* (defined below) until the property has been owned or open for one complete calendar year. The *New Properties* are as follows:

| Project Name   | Location          | Date Acquired / Opened |
|--|-------------------|------------------------|
| <u>Acquisitions:</u>                                 |                   |                        |
| Laurel Park Place                                    | Livonia, MI       | June 2005              |
| The Mall of Acadiana                                 | Lafayette, LA     | July 2005              |
| Layton Hills Mall                                    | Layton, UT        | November 2005          |
| Layton Hills Convenience Center                      | Layton, UT        | November 2005          |
| Oak Park Mall  | Overland Park, KS | November 2005          |
| Eastland Mall  | Bloomington, IL   | November 2005          |
| Hickory Point Mall                                   | Forsyth, IL       | November 2005          |
| Triangle Town Center (50/50 joint venture)           | Raleigh, NC       | November 2005          |
| Triangle Town Place (50/50 joint venture)            | Raleigh, NC       | November 2005          |
| <u>Developments:</u>                                 |                   |                        |
| Imperial Valley Mall (60/40 joint venture)           | El Centro, CA     | March 2005             |
| Southaven Towne Center                               | Southaven, MS     | October 2005           |
| Gulf Coast Town Center Phase I (50/50 joint venture) | Ft. Myers, FL     | November 2005          |

Properties that were in operation as of January 1, 2005 and June 30, 2006 are referred to as the *Comparable Properties*.

**Comparison of the Three Months Ended June 30, 2006 to the Three Months Ended June 30, 2005**

*Revenues*

The \$33.9 million increase in revenues resulted from an increase of \$24.7 million attributable to the additional revenues from the *New Properties*, an increase of \$10.0 million in revenues from the *Comparable Properties*, a decrease in management, development and leasing fees of \$2.1 million resulting primarily from the sale of our management contracts with Galileo America, LLC in August 2005, and an increase in other revenues of \$1.3 million due to growth in our subsidiary that provides security and maintenance services to third parties..

Our cost recovery ratio improved to 105.2% for the three months ended June 30, 2006, compared to 103.8% for the three months ended June 30, 2005. The improvement was due to increased recoveries from tenants related to renovation expenditures, as well as the seasonal fluctuation of operating expenses.



*Expenses*

The \$10.8 million increase in property operating expenses, including real estate taxes and maintenance and repairs, resulted from an increase of \$7.5 million attributable to the New Properties and \$3.3 million from the Comparable Properties.

The \$11.2 million increase in depreciation and amortization expense resulted from increases of \$9.4 million from the New Properties and \$1.8 million from the Comparable Properties. The increase attributable to the Comparable Properties is due to ongoing capital expenditures for renovations, expansions, tenant allowances and deferred maintenance.

General and administrative expenses decreased \$0.2 million due to reductions in personnel as a result of the sale of our interest in Galileo America, LLC in August 2005. Additionally, we have increased the number of developments in progress compared to the same period a year ago, which has resulted in a larger amount of overhead expense being capitalized than compared to the same period a year ago. These decreases were partially offset by annual increases in salaries and benefits of existing personnel and the addition of new personnel to support our growth.

Other expense increased \$1.5 million due to an increase in the operating expenses of our subsidiary that provides security and maintenance services to third parties.

*Other Income and Expenses*

Interest expense increased by \$13.4 million due to the additional debt associated with the New Properties and an increase in the weighted average interest rate of our variable-rate debt as compared to the comparable period of the prior year.

*Gain on Sales*

Gain on sales of real estate assets of \$2.0 million in the three months ended June 30, 2006 relates to the sale of two outparcels. Gain on sales of real estate assets of \$4.4 million in the three months ended June 30, 2005 was related to sales of five outparcels.

*Equity in Earnings of Unconsolidated Affiliates*

Equity in earnings of unconsolidated affiliates decreased \$1.6 million primarily because of losses incurred at Triangle Town Center and a decrease in gains from outparcel sales at Imperial Valley Mall as compared to the prior year. These decreases were partially offset by increases in earnings of our other unconsolidated affiliates.

*Discontinued Operations*

Discontinued operations in the three months ended June 30, 2006 reflects the results of operations of five community centers that were sold in May 2006. Discontinued operations in the three months ended June 30, 2005 represent the true up of estimated expenses to actual amounts for properties sold during previous periods, as well as the operations of community centers that were sold subsequent to June 30, 2005.

**Comparison of the Six Months Ended June 30, 2006 to the Six Months Ended June 30, 2005**

*Revenues*

The \$64.6 million increase in revenues resulted from an increase of \$50.1 million attributable to the additional revenues from the New Properties, an increase in revenues of \$16.0 million from the Comparable Properties, a decrease in management, development and leasing fees of \$4.1 million resulting from the sale of our management contracts with Galileo America, LLC in August 2005, and an increase in other revenues of \$2.6 million due to growth in our subsidiary that provides security and maintenance services to third parties.

Our cost recovery ratio increased slightly to 104.5% for the six months ended June 30, 2006, compared to 103.0% for the six months ended June 30, 2005. This improvement was driven by increased recoveries from tenants related to renovation expenditures and a \$0.9 million net improvement in bad debt expenses, as we recognized \$1.1 million in the six months ended June 30, 2005 for write-offs of

## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-Q

uncollectible accounts receivable offset by a \$2.3 million reduction in our allowance for doubtful accounts. This is compared with net recoveries of \$0.3 million in the six months ended June 30, 2005.

### *Expenses*

The \$20.1 million increase in property operating expenses, including real estate taxes and maintenance and repairs, resulted from an increase of \$15.0 million attributable to the New Properties and \$5.1 million from the Comparable Properties.

The \$24.6 million increase in depreciation and amortization expense resulted from increases of \$20.1 million from the New Properties and \$4.5 million from the Comparable Properties. The increase attributable to the Comparable Properties is due to ongoing capital expenditures for renovations, expansions, tenant allowances and deferred maintenance.

General and administrative expenses increased \$0.2 million primarily as a result of annual increases in salaries and benefits of existing personnel and the addition of new personnel to support our growth, which was offset by an increase in the amount of overhead capitalized as a result of our increased level of development activities.

Other expense increased \$2.2 million due to an increase of \$2.4 million in the operating expenses of our subsidiary that provides security and maintenance services to third parties and a decrease of \$0.2 million in write-offs of abandoned development projects.

### *Other Income and Expenses*

Interest expense increased by \$28.4 million due to the additional debt associated with the New Properties and an increase in the weighted average interest rate of our variable-rate debt as compared to the same period of the prior year.

### *Gain on Sales*

Gain on sales of real estate assets of \$2.9 million in the six months ended June 30, 2006 relates to the sale of three outparcels. Gain on sales of real estate assets of \$7.1 million in the six months ended June 30, 2005 was related to a gain of \$6.1 million from sales of seven outparcels and a gain of \$1.0 million from the recognition of deferred gain related to properties that were previously sold to Galileo America.

### *Equity in Earnings of Unconsolidated Affiliates*

## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-Q

Equity in earnings of unconsolidated affiliates decreased \$2.6 million because of the disposition of our ownership interest in Galileo America, LLC in August 2005, losses incurred at Triangle Town Center and a decrease in gains from outparcel sales at Imperial Valley Mall as compared to the prior year period. These decreases were partially offset by increases in earnings of our other unconsolidated affiliates.

### *Discontinued Operations*

Discontinued operations in the three months ended June 30, 2006 reflects the results of operations of five community centers that were sold during May 2006. Discontinued operations in the six months ended June 30, 2005 are related to five community centers located throughout Michigan that were sold in March 2005, as well as the operations of community centers that were sold subsequent to June 30, 2005.

**Operational Review**

The shopping center business is, to some extent, seasonal in nature with tenants achieving the highest levels of sales during the fourth quarter because of the holiday season. Additionally, the malls earn most of their temporary rents (rents from short-term tenants), during the holiday period. Thus, occupancy levels and revenue production are generally the highest in the fourth quarter of each year. Results of operations realized in any one quarter may not be indicative of the results likely to be experienced over the course of the fiscal year.

We classify our regional malls into two categories – malls that have completed their initial lease-up are referred to as stabilized malls and malls that are in their initial lease-up phase and have not been open for three calendar years are referred to as non-stabilized malls. The non-stabilized malls currently include Coastal Grand-Myrtle Beach in Myrtle Beach, SC, which opened in March 2004; Imperial Valley Mall in El Centro, CA, which opened in March 2005; Southaven Towne Center in Southaven, MS, which opened in October 2005; and Gulf Coast Town Center - Phase I in Ft. Myers, FL, which opened in November 2005.

We derive a significant amount of our revenues from the mall properties. The sources of our revenues by property type were as follows:

|                                      | Six Months Ended June 30, |       |
|--------------------------------------|---------------------------|-------|
|                                      | 2006                      | 2005  |
| Malls                                | 92.6%                     | 92.3% |
| Associated centers                   | 3.8%                      | 4.0%  |
| Community centers                    | 0.8%                      | 1.0%  |
| Mortgages, office building and other | 2.8%                      | 2.7%  |

*Sales and Occupancy Costs*

Mall store sales (for those tenants who occupy 10,000 square feet or less and have reported sales) increased by 3.8% on a comparable per square foot basis to \$335 per square foot for the trailing twelve months ended June 30, 2006.

Occupancy costs as a percentage of sales for the stabilized malls were 13.7% for the six months ended June 30, 2006 and 2005, respectively.

*Occupancy*

The occupancy of the portfolio was as follows:

|                           | At June 30, |       |
|---------------------------|-------------|-------|
|                           | 2006        | 2005  |
| Total portfolio occupancy | 91.4%       | 91.9% |
| Total mall portfolio      | 91.4%       | 91.9% |
| Stabilized malls          | 91.4%       | 92.2% |
| Non-stabilized malls      | 89.3%       | 84.1% |
| Associated centers        | 91.8%       | 93.8% |
| Community centers         | 88.5%       | 81.1% |

Stabilized mall occupancy, and as a result, total portfolio occupancy, were negatively impacted by the vacancies that have occurred related to Casual Corner and Musicland. There have been 26 Casual Corner/Petite Sophisticate stores with 147,000 square feet that terminated their leases early. We have made significant progress on re-leasing the vacant Casual Corner spaces and have over 50% of the space leased and committed. The occupancy numbers are still negatively impacted, however, as only three stores totaling 7,500 square feet were open at June 30, 2006. Musicland has closed 32 stores during 2006 totaling 114,000 square feet. As of June 30, 2006, we have executed new leases for just over 10,000 square feet of the vacant space.

*Leasing*

Average annual base rents per square foot were as follows for each property type:

|                      | At June 30, |       |      |       |
|----------------------|-------------|-------|------|-------|
|                      | 2006        |       | 2005 |       |
| Stabilized malls     | \$          | 26.70 | \$   | 25.62 |
| Non-stabilized malls | \$          | 26.89 | \$   | 28.04 |
| Associated centers   | \$          | 10.95 | \$   | 10.19 |
| Community centers    | \$          | 16.70 | \$   | 14.70 |
| Office               | \$          | 19.34 | \$   | 19.32 |

The following table presents the results we achieved in new and renewal leasing during the six months ended June 30, 2006 for small shop spaces less than 20,000 square feet that were previously occupied, excluding junior anchors:

|                    | Square Feet | Base Rent       |                 | Initial Base         |          | Average Base         |          |
|--------------------|-------------|-----------------|-----------------|----------------------|----------|----------------------|----------|
|                    |             | Per Square Foot | Per Square Foot | Rent Per Square Foot | % Change | Rent Per Square Foot | % Change |
|                    | Square Feet | Prior Lease (1) | New Lease (2)   | Initial              |          | New Lease (3)        | Average  |
| Stabilized Malls   | 1,267,901   | \$ 25.84        | \$ 26.52        | 2.6%                 |          | \$ 27.23             | 5.4%     |
| Associated centers | 33,912      | 16.63           | 17.67           | 6.3%                 |          | 17.78                | 6.9%     |
| Community centers  | 12,302      | 21.06           | 22.26           | 5.7%                 |          | 22.60                | 7.3%     |
|                    | 1,314,115   | \$ 25.56        | \$ 26.25        | 2.7%                 |          | \$ 26.95             | 5.4%     |

- (1) Represents the rent that was in place at the end of the lease term.
- (2) Represents the rent in place at beginning of the lease terms.
- (3) Average base rent over the term of the new lease.

**LIQUIDITY AND CAPITAL RESOURCES**

There was \$40.1 million of cash and cash equivalents as of June 30, 2006, an increase of \$11.2 million from December 31, 2005. Cash flows from operations are used to fund short-term liquidity and capital needs such as tenant construction allowances, capital expenditures and payments of dividends and distributions. For longer-term liquidity needs such as acquisitions, new developments, renovations and expansions, we typically rely on property specific mortgages (which are generally non-recourse), construction and term loans, revolving lines of credit, common stock, preferred stock, joint venture investments and a minority interest in the Operating Partnership.

**Cash Flows**



## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-Q

Cash provided by operating activities during the six months ended June 30, 2006, increased by \$20.1 million to \$192.1 million from \$172.0 million during the six months ended June 30, 2005. This increase is primarily due to the operations of the New Properties being included for all of the six months ended June 30, 2006, while the six months ended June 30, 2005 only included one month of operations of one New Property that was acquired in June 2005. Improvements in the operations of the Comparable Properties also contributed to the increase. These increases were offset by an increase of \$26.9 in the amount of cash that was paid for interest on outstanding borrowings, excluding cash interest payments that were capitalized.

### **Debt**

During the six months ended June 30, 2006, we borrowed \$163.2 million under mortgage and other notes payable and paid \$129.7 million to reduce outstanding borrowings under mortgage and other notes payable. We also paid \$2.8 million of costs directly related to borrowings and our credit facilities.

Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-Q

The following tables summarize debt based on our pro rata ownership share (including our pro rata share of unconsolidated affiliates and excluding minority investors' share of shopping center properties) because we believe this provides investors a clearer understanding of our total debt obligations and liquidity (in thousands):

|   |              |                    |                              |              | Weighted<br>Average<br>Interest Rate(1) |
|---|--------------|--------------------|------------------------------|--------------|---|
|   | Consolidated | Minority Interests | Unconsolidated<br>Affiliates | Total        |   |
| <b>June 30, 2006:</b>                       |              |                    |                              |              |   |
| Fixed-rate debt:                            |              |                    |                              |              |   |
| Non-recourse loans on operating properties  | \$ 3,247,156 | \$ (51,436)        | \$ 225,447                   | \$ 3,421,167 | 5.99%                                   |
| Variable-rate debt:                         |              |                    |                              |              |   |
| Recourse term loans on operating properties | 189,150      | -                  | 26,600                       | 215,750      | 6.15%                                   |
| Construction loans                          | 154,163      | -                  | -                            | 154,163      | 6.41%                                   |
| Lines of credit                             | 776,150      | -                  | -                            | 776,150      | 6.18%                                   |
| Total variable-rate debt                    | 1,119,463    | -                  | 26,600                       | 1,146,063    | 6.21%                                   |
| Total                                       | \$ 4,366,619 | \$ (51,436)        | \$ 252,047                   | \$ 4,567,230 | 6.04%                                   |

|   |              |                    |                              |              | Weighted<br>Average<br>Interest Rate(1) |
|---|--------------|--------------------|------------------------------|--------------|---|
|   | Consolidated | Minority Interests | Unconsolidated<br>Affiliates | Total        |   |
| <b>December 31, 2005:</b>                   |              |                    |                              |              |   |
| Fixed-rate debt:                            |              |                    |                              |              |   |
| Non-recourse loans on operating properties  | \$ 3,281,939 | \$ (51,950)        | \$ 216,026                   | \$ 3,446,015 | 5.99%                                   |
| Variable-rate debt:                         |              |                    |                              |              |   |
| Recourse term loans on operating properties | 292,000      | -                  | 26,600                       | 318,600      | 5.33%                                   |
| Construction loans                          | 76,831       | -                  | -                            | 76,831       | 5.76%                                   |
| Lines of credit                             | 690,285      | -                  | -                            | 690,285      | 5.29%                                   |
| Total variable-rate debt                    | \$ 1,059,116 | \$ -               | \$ 26,600                    | \$ 1,085,716 | 5.33%                                   |
| Total                                       | \$ 4,341,055 | \$ (51,950)        | \$ 242,626                   | \$ 4,531,731 | 5.83%                                   |

(1) Weighted average interest rate including the effect of debt premiums, but excluding amortization of deferred financing costs.

We have four secured credit facilities with total availability of \$606.0 million, of which \$427.5 million was outstanding as of June 30, 2006. The secured credit facilities bear interest at rate of LIBOR plus a margin ranging from 90 to 100 basis points.

We have an unsecured credit facility with total availability of \$500.0 million, of which \$350.0 million was outstanding as of June 30, 2006. The unsecured credit facility bears interest at LIBOR plus a margin of 90 to 145 basis points based on our leverage.

We also have secured and unsecured lines of credit with total availability of \$33.2 million that can only be used to issue letters of credit. There was \$26.7 million outstanding under these lines at June 30, 2006.

## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-Q

In July 2006, we obtained four separate ten-year, non-recourse loans totaling \$317.0 million that bear interest at fixed rates ranging from 5.86% to 6.10%, with a weighted average of 5.96%. The proceeds of these loans were used to retire \$249.8 million of mortgage notes payable that were scheduled to mature during the next twelve months and to pay outstanding balances on the Company's credit facilities. The loans that were retired consisted of three variable rate term loans of \$189.2 million and one fixed rate loan of \$60.6. The Company will record a loss on extinguishment of debt of \$630 in July 2006 related to prepayment fees and the write-off of unamortized deferred financings costs.

The secured and unsecured credit facilities contain, among other restrictions, certain financial covenants including the maintenance of certain coverage ratios, minimum net worth requirements, and limitations on cash flow distributions. We were in compliance with all financial covenants and restrictions under our credit facilities at June 30, 2006. Additionally, certain property-specific mortgage notes payable require the maintenance of debt service coverage ratios. At June 30, 2006, the properties subject to these mortgage notes payable were in compliance with the applicable ratios.

## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-Q

We expect to refinance the majority of mortgage and other notes payable maturing over the next five years with replacement loans. Based on our pro rata share of total debt, there is \$381.3 million of debt that is scheduled to mature before June 30, 2007. As described above, in July 2006 we refinanced \$249.8 million. There are extension options in place that will extend the maturity of \$81.2 million of this debt beyond June 30, 2007. The remaining \$56.4 million of debt that is maturing before June 30, 2007 is expected to be retired or refinanced.

### Equity

In January 2006, holders of 1,480,066 common units of limited partnership interest in the Operating Partnership and holders of 27,582 Series J special common units ( J-SCUs ) of limited partnership interest in the Operating Partnership exercised their conversion rights. We elected to issue 1,480,066 shares of common stock in exchange for the common units and to pay cash of \$1.1 million in exchange for the J-SCUs.

In June 2006, holders of 63,881 J-SCUs exercised their conversion rights and we elected to pay cash of \$2.4 million in exchange for the J-SCUs.

During the six months ended June 30, 2006, we received \$5.2 million in proceeds from issuances of common stock related to exercises of employee stock options and from our dividend reinvestment plan.

During the six months ended June 30, 2006, we paid dividends of \$79.0 million to holders of our common stock and our preferred stock, as well as \$56.2 million in distributions to the minority interest investors in our Operating Partnership and certain shopping center properties.

As a publicly traded company, we have access to capital through both the public equity and debt markets. In January 2006, we filed a shelf registration statement with the Securities and Exchange Commission authorizing us to publicly issue shares of preferred stock, common stock and warrants to purchase shares of common stock. There is no limit to the offering price or number of shares that we may issue under this shelf registration statement.

We anticipate that the combination of equity and debt sources will, for the foreseeable future, provide adequate liquidity to continue our capital programs substantially as in the past and make distributions to our shareholders in accordance with the requirements applicable to real estate investment trusts.

Our strategy is to maintain a conservative debt-to-total-market capitalization ratio in order to enhance our access to the broadest range of capital markets, both public and private. Based on our share of total consolidated and unconsolidated debt and the market value of equity, our debt-to-total-market capitalization (debt plus market value equity) ratio was as follows at June 30, 2006 (in thousands, except stock prices):

|   | Shares      |                 |              |
|---|-------------|-----------------|--------------|
|   | Outstanding | Stock Price (1) | Value        |
| Common stock and operating partnership units          | 115,989     | \$ 38.93        | \$ 4,515,452 |
| 8.75% Series B Cumulative Redeemable Preferred Stock  | 2,000       | 50.00           | 100,000      |
| 7.75% Series C Cumulative Redeemable Preferred Stock  | 460         | 250.00          | 115,000      |
| 7.375% Series D Cumulative Redeemable Preferred Stock | 700         | 250.00          | 175,000      |
| Total market equity                                   |             |                 | 4,905,452    |

## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-Q

|   |              |
|---|--------------|
| Company's share of total debt             | 4,567,230    |
| Total market capitalization               | \$ 9,472,682 |
| Debt-to-total-market capitalization ratio | 48.2%        |

(1) Stock price for common stock and operating partnership units equals the closing price of the common stock on June 30, 2006. The stock price for the preferred stock represents the liquidation preference of each respective series of preferred stock.

As of June 30, 2006, our variable rate debt of \$1.15 billion represents 12.1% of our total market capitalization and 25.1% of our share of total consolidated and unconsolidated debt. As previously discussed, we reduced our variable rate debt by \$253.8 million in July 2006.

### Capital Expenditures

We expect to continue to have access to the capital resources necessary to expand and develop our business. Future development and acquisition activities will be undertaken as suitable opportunities arise. We do not expect to pursue these opportunities unless adequate sources of funding are available and a satisfactory budget with targeted returns on investment has been internally approved.

An annual capital expenditures budget is prepared for each property that is intended to provide for all necessary recurring and non-recurring capital expenditures. We believe that property operating cash flows, which include reimbursements from tenants for certain expenses, will provide the necessary funding for these expenditures.

The following tables summarize our development projects as of June 30, 2006 (dollars in thousands):

#### Properties Opened Year-to-date

(Dollars in thousands)

| Property                                   | Location          | Total Project Square Feet | CBL's Share of Total Cost | Date Opened | Initial Yield |
|--|-------------------|---------------------------|---------------------------|-------------|---------------|
| <b>Mall Expansions:</b>                    |                   |                           |                           |             |               |
| Cross Creek Mall - Starbucks & Salsarita's | Fayetteville, NC  | 4,900                     | \$ 1,036                  | Apr-06      | 10.0%         |
| Southaven Town Center - Gordman's          | Southaven, MS     | 59,000                    | 7,200                     | Apr-06      | 8.6%          |
| Coastal Grand - PetSmart                   | Myrtle Beach, SC  | 20,100                    | 2,600                     | May-06      | 8.0%          |
| Hanes Mall - Dick's Sporting Goods         | Winston-Salem, NC | 66,000                    | 10,200                    | Jul-06      | 10.0%         |
|  |                   | 150,000                   | \$ 21,036                 |             |               |

#### Announced Properties in Pre-development at June 30, 2006

(Dollars in thousands)

| Property                             | Location       | Total Estimated Project Square Feet | Estimated Opening Date |
|--------------------------------------|----------------|-------------------------------------|------------------------|
| The District at Cherryvale           | Rockford, IL   | 82,000                              | Fall-07                |
| Gulf Coast Town Center Phase III (c) | Ft. Myers, FL  | 243,000                             | Fall-07                |
| Alamance Crossing East               | Burlington, NC | 194,400                             | Summer-08              |
| Pearland Town Center                 | Pearland, TX   | 700,000                             | Fall-08                |
|                                      |                | 1,219,400                           |                        |



Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-Q

**Announced Property Renovations and Redevelopments**

(Dollars in thousands)

| Property                              | Location        | Total Project Square Feet | CBL's Share of Total Cost | Cost To Date | Opening Date  | Initial Yield |
|---------------------------------------|-----------------|---------------------------|---------------------------|--------------|---------------|---------------|
| <b>Mall Renovations:</b>              |                 |                           |                           |              |               |               |
| CoolSprings Galleria                  | Nashville, TN   | 1,125,914                 | \$ 15,914                 | \$ 15,914    | OPEN/May-06   | NA            |
| Madison Square                        | Huntsville, AL  | 932,452                   | 11,500                    | 5,284        | Fall-06       | NA            |
| Chapel Hill Mall                      | Akron, OH       | 861,653                   | 1,700                     | 95           | Fall-06       | NA            |
| Harford Mall                          | Baltimore, MD   | 490,458                   | 7,400                     | 3,354        | Fall-06       | NA            |
| Park Plaza Mall                       | Little Rock, AR | 1,371,870                 | 13,800                    | 8,076        | Fall-06       | NA            |
| Wausau Center                         | Wausau, WI      | 429,970                   | 3,300                     | 452          | Fall-06       | NA            |
| Northpark Mall                        | Joplin, MO      | 991,076                   | 1,200                     | 1,177        | Fall-06       | NA            |
| Honey Creek Mall                      | Terre Haute, IN | 680,890                   | 3,900                     | 98           | Spring-07     | NA            |
| <b>Redevelopments:</b>                |                 |                           |                           |              |               |               |
| Burnsville Center                     | Burnsville, MN  | 82,900                    | 13,000                    | 10,915       | OPEN/April-06 | 9.0%          |
| Hickory Hollow Mall - former JCPenney | Nashville, TN   | 138,189                   | 6,705                     | 4,354        | OPEN/June-06  | 8.5%          |
| Hamilton Crossing                     | Chattanooga, TN | 185,370                   | 4,613                     | 2,664        | Sep-06        | 9.0%          |
| Cary Town Center                      | Cary, NC        | 21,595                    | 5,367                     | 1,505        | Nov-06        | 10.0%         |
|                                       |                 | 7,312,337                 | \$ 88,399                 | \$ 53,888    |               |               |

NA = Not Applicable

**Properties Under Development at June 30, 2006**

(Dollars in thousands)

| Property                                | Location             | Total Project Square Feet | CBL's Share of Total Cost | Cost To Date | Opening Date  | Initial Yield |
|---|----------------------|---------------------------|---------------------------|--------------|---------------|---------------|
| <b>Mall/Lifestyle Expansions:</b>       |                      |                           |                           |              |               |               |
| The District at Valley View             | Roanoke, VA          | 75,576                    | \$ 19,700                 | \$ 2,033     | Nov-06/Mar-07 | 7.3%          |
| <b>Open-Air Center Expansions:</b>      |                      |                           |                           |              |               |               |
| Southaven Town Center - Books-A-Million | Southaven, MS        | 15,000                    | 2,530                     | 600          | Aug-06        | 10.0%         |
| Gulf Coast Town Center - Phase II (c)   | Ft. Myers, FL        | 750,000                   | 109,641                   | (a) 38,714   | Oct-06/Mar-07 | 9.0%          |
| <b>Associated/Lifestyle Centers:</b>    |                      |                           |                           |              |               |               |
| The Plaza at Fayette Mall               | Lexington, KY        | 190,413                   | (b) 38,341                | 27,469       | Jul/Oct-06    | 9.0%          |
| The Shoppes at St. Clair                | Fairview Heights, IL | 84,055                    | 26,956                    | 17,576       | Mar-07        | 7.0%          |
| Milford Marketplace                     | Milford, CT          | 112,038                   | 25,500                    | 1,114        | July-07       | 8.1%          |
| <b>Community Centers:</b>               |                      |                           |                           |              |               |               |
| The Shops at Pineda Ridge               | Melbourne, FL        | 170,009                   | 6,584                     | 2,878        | Nov-06        | 9.0%          |
| High Pointe Commons (c)                 | Harrisburg, PA       | 299,395                   | 8,100                     | 4,421        | Oct-06        | 10.0%         |
| Lakeview Point                          | Stillwater, OK       | 207,300                   | 21,537                    | 15,892       | Oct-06        | 9.0%          |
| Alamance Crossing East                  | Burlington, NC       | 622,600                   | 94,357                    | 35,281       | Aug-07        | 8.4%          |
| York Town Center (c)                    | York, PA             | 280,645                   | 20,850                    | 1,990        | Oct-07        | 9.0%          |
|   |                      | 2,807,031                 | \$ 374,096                | \$ 147,968   |               |               |



- (a) Amounts shown are 100% of the cost and cost to date.
- (b) Includes a 59,000 square foot Cinemark Theater, which opened in June 2006
- (c) 50/50 Joint Venture

There are construction loans in place for the costs of Alamance Crossing, Gulf Coast Town Center, The Plaza at Fayette, High Pointe Commons and Lakeview Pointe. The remaining costs will be funded with operating cash flows and the credit facilities.

We have entered into a number of option agreements for the development of future regional malls, open-air centers and community centers. Except for the projects discussed under Developments and Expansions above, we do not have any other material capital commitments.

#### *Dispositions*

We received \$105.3 million in net proceeds from the sales of five community centers in May 2006 and received \$4.3 million in net proceeds from the sale of three outparcels during the six months ended June 30, 2006.

#### *Other Capital Expenditures*

Including our share of unconsolidated affiliates' capital expenditures and excluding minority investors' share of capital expenditures, we spent \$15.6 million during the six months ended June 30, 2006 for tenant allowances, which generate increased rents from tenants over the terms of their leases. Deferred maintenance expenditures were \$4.4 million for the six months ended June 30, 2006 and included \$1.5 million for roof repairs and replacements, \$2.1 million for resurfacing and improved lighting of parking lots and \$0.8 million for other capital expenditures. Renovation expenditures were \$20.9 million for the six months ended June 30, 2006.

Deferred maintenance expenditures are generally billed to tenants as common area maintenance expense, and most are recovered over a 5- to 15-year period. Renovation expenditures are primarily for remodeling and upgrades of malls, of which approximately 30% is recovered from tenants over a 5- to 15-year period.

### **CRITICAL ACCOUNTING POLICIES**

Our significant accounting policies are disclosed in Note 2 to the consolidated financial statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2005. The following discussion describes our most critical accounting policies, which are those that are both important to the presentation of our financial condition and results of operations and that require significant judgment or use of complex estimates.

**Revenue Recognition**

Minimum rental revenue from operating leases is recognized on a straight-line basis over the initial terms, including rent holidays, of the related leases. Certain tenants are required to pay percentage rent if their sales volumes exceed thresholds specified in their lease agreements. Percentage rent is recognized as revenue when the thresholds are achieved and the amounts become determinable.

We receive reimbursements from tenants for real estate taxes, insurance, common area maintenance, utilities and other recoverable operating expenses as provided in the lease agreements. Tenant reimbursements are recognized as revenue in the period the related operating expenses are incurred. Tenant reimbursements related to certain capital expenditures are billed to tenants over periods

of 5 to 15 years and are recognized as revenue when billed.

We receive management, leasing and development fees from third parties and unconsolidated affiliates. Management fees are charged as a percentage of revenues (as defined in the management agreement) and are recognized as revenue when earned. Development fees are recognized as revenue on a pro rata basis over the development period. Leasing fees are charged for newly executed leases and lease renewals and are recognized as revenue when earned. Development and leasing fees received from unconsolidated affiliates during the development period are recognized as revenue to the extent of the third-party partners' ownership interest. Fees to the extent of our ownership interest are recorded as a reduction to our investment in the unconsolidated affiliate.

Gains on sales of real estate assets are recognized when it is determined that the sale has been consummated, the buyer's initial and continuing investment is adequate, our receivable, if any, is not subject to future subordination, and the buyer has assumed the usual risks and rewards of ownership of the asset. When we have an ownership interest in the buyer, gain is recognized to the extent of the third party partner's ownership interest and the portion of the gain attributable to our ownership interest is deferred.

#### **Real Estate Assets**

We capitalize predevelopment project costs paid to third parties. All previously capitalized predevelopment costs are expensed when it is no longer probable that the project will be completed. Once development of a project commences, all direct costs incurred to construct the project, including interest and real estate taxes, are capitalized. Additionally, certain general and administrative expenses are allocated to the projects and capitalized based on the amount of time applicable personnel work on the development project. Ordinary repairs and maintenance are expensed as incurred. Major replacements and improvements are capitalized and depreciated over their estimated useful lives.

All acquired real estate assets are accounted for using the purchase method of accounting and accordingly, the results of operations are included in the consolidated statements of operations from the respective dates of acquisition. The purchase price is allocated to (i) tangible assets, consisting of land, buildings and improvements, and tenant improvements, (ii) and identifiable intangible assets and liabilities generally consisting of above- and below-market leases and in-place leases. We use estimates of fair value based on estimated cash flows, using appropriate discount rates, and other valuation methods to allocate the purchase price to the acquired tangible and intangible assets. Liabilities assumed generally consist of mortgage debt on the real estate assets acquired. Assumed debt with a stated interest rate that is significantly different from market interest rates is recorded at its fair value based on estimated market interest rates at the date of acquisition.

Depreciation is computed on a straight-line basis over estimated lives of 40 years for buildings, 10 to 20 years for certain improvements and 7 to 10 years for equipment and fixtures. Tenant improvements are capitalized and depreciated on a straight-line basis over the term of the related lease. Lease-related intangibles from acquisitions of real estate assets are amortized over the remaining terms of the related leases. Any difference between the face value of the debt assumed and its fair value is amortized to interest expense over the remaining term of the debt using the effective interest method.

#### **Carrying Value of Long-Lived Assets**

We periodically evaluate long-lived assets to determine if there has been any impairment in their carrying values and record impairment losses if the undiscounted cash flows estimated to be generated by those assets are less than the assets' carrying amounts or if there are other indicators of

Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-Q

impairment. If it is determined that an impairment has occurred, the excess of the asset's carrying value over its estimated fair value will be charged to operations. We recorded an impairment charge of \$0.3 million during the

three months and the six months ended June 30, 2006 as a result of the true-up of certain estimated costs related to two of the community centers that were sold in May 2006. We had previously recognized an impairment loss of \$1.0 million related to these community centers in the fourth quarter of 2005. We recognized an impairment charge of \$0.3 million in the six months ended June 30, 2005, related to the sale of four community centers in January 2005.

## RECENT ACCOUNTING PRONOUNCEMENTS

In June 2005, the FASB issued Emerging Issues Task Force ( EITF ) Issue No. 04-~~04~~*Determining Whether a General Partner, or the General Partners as a Group, Controls a Limited Partnership or Similar Entity When the Limited Partners Have Certain Rights*. EITF Issue No. 04-5 provides a framework for determining whether a general partner controls, and should consolidate, a limited partnership or a similar entity. EITF Issue No. 04-5 is effective after June 29, 2005, for all newly formed limited partnerships and for any pre-existing limited partnerships that modify their partnership agreements after that date. General partners of all other limited partnerships are required to apply the consensus no later than the beginning of the first reporting period in fiscal years beginning after December 15, 2005. The adoption of EITF Issue No. 04-5 did not result in any changes to the manner in which we account for our joint ventures.

In June 2005, the FASB issued FSP 78-9-1, *Interaction of AICPA Statement of Position 78-9 and EITF Issue No. 04-5*. The EITF acknowledged that the consensus in EITF Issue No. 04-5 conflicts with certain aspects of Statement of Position ( SOP ) 78-~~9~~*Accounting for Investments in Real Estate Ventures*. The EITF agreed that the assessment of whether a general partner, or the general partners as a group, controls a limited partnership should be consistent for all limited partnerships, irrespective of the industry within which the limited partnership operates. Accordingly, the guidance in SOP 78-9 was amended in FSP 78-9-1 to be consistent with the guidance in EITF Issue No. 04-5. The effective dates for this FSP are the same as those mentioned above in EITF Issue No. 04-5. The adoption of FSP 78-9-1 did not result in any changes to the manner in which we account for our joint ventures.

On July 13, 2006, the FASB issued Interpretation No. 48, *Accounting for Uncertainty in Income Taxes* ( FIN 48 ), which is effective for fiscal years beginning after December 15, 2006. FIN 48 clarifies the accounting for uncertainty in income taxes recognized in the financial statements in accordance with FASB Statement No.109, *Accounting for Income Taxes*, by prescribing the minimum recognition threshold a tax position is required to meet before being recognized in the financial statements. FIN 48 also provides guidance on derecognition, measurement, classification, interest and penalties, accounting in interim periods, disclosure and transition. We are currently evaluating the impact that the adoption of FIN 48 will have on our financial statements.

## IMPACT OF INFLATION

In the last three years, inflation has not had a significant impact on the Company because of the relatively low inflation rate. Substantially all tenant leases do, however, contain provisions designed to protect the Company from the impact of inflation. These provisions include clauses enabling the Company to receive percentage rent based on tenant s gross sales, which generally increase as prices rise, and/or escalation clauses, which generally increase rental rates during the terms of the leases. In addition, many of the leases are for terms of less than ten years, which may enable the Company to replace existing leases with new leases at higher base and/or percentage rents if rents of the existing leases are below the then existing market rate. Most of the leases require tenants to pay their share of operating expenses, including common area maintenance, real estate taxes and insurance, thereby reducing the Company s exposure to increases in costs and operating expenses resulting from inflation.



**FUNDS FROM OPERATIONS**

Funds From Operations ( FFO ) is a widely used measure of the operating performance of real estate companies that supplements net income determined in accordance with generally accepted accounting principles ( GAAP ). The National Association of Real Estate Investment Trusts ( NAREIT ) defines FFO as net income (computed in accordance with GAAP) excluding gains or losses on sales of operating properties, plus depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures. Adjustments for unconsolidated partnerships and joint ventures are calculated on the same basis. We define FFO available for distribution as defined above by NAREIT less dividends on preferred stock. Our method of calculating FFO may be different from methods used by other REITs and, accordingly, may not be comparable to such other REITs.

We believe that FFO provides an additional indicator of the operating performance of our properties without giving effect to real estate depreciation and amortization, which assumes the value of real estate assets declines predictably over time. Since values of well-maintained real estate assets have historically risen with market conditions, we believe that FFO enhances investors' understanding of our operating performance. The use of FFO as an indicator of financial performance is influenced not only by the operations of our properties and interest rates, but also by our capital structure.

FFO does not represent cash flows from operations as defined by accounting principles generally accepted in the United States, is not necessarily indicative of cash available to fund all cash flow needs and should not be considered as an alternative to net income for purposes of evaluating our operating performance or to cash flow as a measure of liquidity.

FFO increased 6.4% for the three months ended June 30, 2006 to \$88.5 million compared to \$83.2 million for the same period in 2005. FFO increased 7.8% for the six months ended June 30, 2006 to \$185.1 million compared to \$171.7 million for the same period in 2005. The New Properties generated 51% and 74% of the growth in FFO in the three-month and six-month periods, respectively.

The calculation of FFO is as follows (in thousands):

|  | Three Months Ended |           | Six Months Ended |            |
|--|--------------------|-----------|------------------|------------|
|  | June 30,<br>2006   | 2005      | June 30,<br>2006 | 2005       |
| Net income available to common shareholders                | \$ 20,928          | \$ 20,783 | \$ 41,541        | \$ 46,154  |
| Depreciation and amortization from:                        |                    |           |                  |            |
| Consolidated properties                                    | 54,471             | 43,321    | 109,237          | 84,595     |
| Unconsolidated affiliates                                  | 3,365              | 2,210     | 6,643            | 3,920      |
| Discontinued operations                                    | -                  | 18        | 515              | 30         |
| Minority interest in earnings of operating partnership     | 17,726             | 16,895    | 35,855           | 37,721     |
| Minority investors' share of depreciation and amortization |                    |           |                  |            |
| in shopping center properties                              | (568)              | (289)     | (1,107)          | (651)      |
| (Gain) loss on disposal of:                                |                    |           |                  |            |
| Operating real estate assets                               | 38                 | 397       | 38               | 174        |
| Discontinued operations                                    | (7,215)            | 54        | (7,215)          | 86         |
| Depreciation and amortization of non-real estate assets    | (210)              | (186)     | (405)            | (365)      |
| Funds from operations                                      | \$ 88,535          | \$ 83,203 | \$ 185,102       | \$ 171,664 |

**ITEM 3: Quantitative and Qualitative Disclosures About Market Risk**

We are exposed to interest rate risk on our debt obligations and derivative financial instruments. We may elect to use derivative financial instruments to manage our exposure to changes in interest rates, but will not use them for speculative purposes. Our interest rate risk management policy requires that derivative instruments be used for hedging purposes only and that they be entered into only with major financial institutions based on their credit ratings and other factors.



Based on our proportionate share of consolidated and unconsolidated variable rate debt at June 30, 2006, a 0.5% increase or decrease in interest rates on this variable-rate debt would decrease or increase annual cash flows by approximately \$5.7 million and, after the effect of capitalized interest, annual earnings by approximately \$5.3 million.

Based on our proportionate share of total consolidated and unconsolidated debt at June 30, 2006, a 0.5% increase in interest rates would decrease the fair value of debt by approximately \$72.3 million, while a 0.5% decrease in interest rates would increase the fair value of debt by approximately \$74.7 million.

We did not have any derivative financial instruments during the six months ended June 30, 2006 or at June 30, 2005.

#### **ITEM 4: Controls and Procedures**

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of its effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

As of the end of the period covered by this quarterly report, an evaluation, under Rule 13a-15 of the Securities Exchange Act of 1934 was performed under the supervision of our Chief Executive Officer and Chief Financial Officer and with the participation of our management, of the effectiveness of the design and operation of our disclosure controls and procedures pursuant to Exchange Act Rule 13a-15. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures are effective. No change in our internal control over financial reporting occurred during the period covered by this quarterly report that materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## **PART II - OTHER INFORMATION**

### **ITEM 1: Legal Proceedings**

None

### **ITEM 1A. Risk Factors**

The following information updates the information disclosed in Item 1A Risk Factors of our Annual Report on Form 10-K for the year ended December 31, 2005, by providing information that is current as of June 30, 2006:

**RISKS RELATED TO REAL ESTATE INVESTMENTS**

*Real property investments are subject to various risks, many of which are beyond our control, that could cause declines in the operating revenues and/or the underlying value of one or more of our Properties.*

A number of factors may decrease the income generated by a retail shopping center property, including:

National, regional and local economic climates, which may be negatively impacted by plant closings, industry slowdowns, adverse weather conditions, natural disasters, and other

factors which tend to reduce consumer spending on retail goods.

Local real estate conditions, such as an oversupply of, or reduction in demand for, retail space or retail goods, and the availability and creditworthiness of current and prospective tenants.

Increased operating costs, such as increases in real property taxes, utility rates and insurance premiums.

Perceptions by retailers or shoppers of the safety, convenience and attractiveness of the shopping center.

The willingness and ability of the shopping center's owner to provide capable management and maintenance services.

The convenience and quality of competing retail properties and other retailing options, such as the Internet.

In addition, other factors may adversely affect the value of our Properties without affecting their current revenues, including:

Adverse changes in governmental regulations, such as local zoning and land use laws, environmental regulations or local tax structures that could inhibit our ability to proceed with development, expansion, or renovation activities that otherwise would be beneficial to our Properties.

Potential environmental or other legal liabilities that reduce the amount of funds available to us for investment in our Properties.

Any inability to obtain sufficient financing (including both construction financing and permanent debt), or the inability to obtain such financing on commercially favorable terms, to fund new developments, acquisitions, and property expansions and renovations which otherwise would benefit our Properties.

An environment of rising interest rates, which could negatively impact both the value of commercial real estate such as retail shopping centers and the overall retail climate.

***The loss of one or more significant tenants, due to bankruptcies or as a result of ongoing consolidations in the retail industry, could adversely affect both the operating revenues and value of our Properties.***

Regional malls are typically anchored by well-known department stores and other significant tenants who generate shopping traffic at the mall. A decision by an anchor tenant or other significant tenant to cease operations at one or more Properties could have a material adverse effect on those Properties and, by extension, on our financial condition and results of operations. The closing of an anchor or other significant tenant may allow other anchors and/or tenants at an affected Property to terminate their leases, to seek rent relief and/or cease operating their stores or otherwise adversely affect occupancy at the Property. In addition, key tenants at one or more Properties might terminate their leases as a result of mergers, acquisitions, consolidations, dispositions or bankruptcies in the retail industry. The bankruptcy and/or closure of one or more significant tenants, if we are not able to successfully re-tenant the affected space, could have a material adverse effect on both the operating revenues and underlying value of the Properties involved.

***We may incur significant costs related to compliance with environmental laws, which could have a material adverse effect on our results of operations, cash flow and the funds available to us to pay dividends.***

Under various federal, state and local environmental laws, ordinances and regulations, a current or

previous owner or operator of real property may be liable for the costs of removal or remediation of hazardous or toxic substances on, under or in that real property. These laws often impose liability whether or not the owner or operator knew of, or was responsible for, the presence of hazardous or toxic substances. The costs of investigation, removal or remediation of hazardous or toxic substances may be substantial. In addition, the presence of hazardous or toxic substances, or the failure to remedy environmental hazards properly, may adversely affect the owner's or operator's ability to sell or rent affected real property or to borrow money using affected real property as collateral.

Persons or entities that arrange for the disposal or treatment of hazardous or toxic substances may also be liable for the costs of removal or remediation of hazardous or toxic substances at the disposal or treatment facility, whether or not that facility is owned or operated by the person or entity arranging for the disposal or treatment of hazardous or toxic substances. Laws exist that impose liability for release of asbestos-containing materials into the air, and third parties may seek recovery from owners or operators of real property for personal injury associated with exposure to asbestos-containing materials. In connection with our ownership, operation, management, development and redevelopment of our Properties, or any other Properties we acquire in the future, we may be potentially liable under these laws and may incur costs in responding to these liabilities, which could have an adverse effect on our results of operations, cash flow and the funds available to us to pay dividends.

#### **RISKS RELATED TO OUR BUSINESS AND THE MARKET FOR OUR STOCK**

*We may elect not to proceed with certain development projects once they have been undertaken, resulting in charges that could have a material adverse effect on our results of operations for the period in which the charge is taken.*

We intend to pursue development and expansion activities as opportunities arise. In connection with any development or expansion, we will incur various risks including the risk that development or expansion opportunities explored by us may be abandoned and the risk that construction costs of a project may exceed original estimates, possibly making the project not profitable. Other risks include the risk that we may not be able to refinance construction loans which are generally with full recourse to us, the risk that occupancy rates and rents at a completed project will not meet projections and will be insufficient to make the project profitable, and the risk that we will not be able to obtain anchor, mortgage lender and property partner approvals for certain expansion activities. In the event of an unsuccessful development project, our loss could exceed our investment in the project.

We have in the past elected not to proceed with certain development projects and anticipate that we will do so again from time to time in the future. If we elect not to proceed with a development opportunity, the development costs ordinarily will be charged against income for the then-current period. Any such charge could have a material adverse effect on our results of operations for the period in which the charge is taken.

*Competition from other retail formats could adversely affect the revenues generated by our properties, resulting in a reduction in funds available for distribution to our stockholders.*

There are numerous shopping facilities that compete with our Properties in attracting retailers to lease space. In addition, retailers at our Properties face competition for customers from:

Discount shopping centers

Outlet malls

Wholesale clubs

Direct mail

Telemarketing

Television shopping networks

Shopping via the Internet

Each of these competitive factors could adversely affect the amount of rents that we are able to collect from our tenants, thereby reducing our revenues and the funds available for distribution to our stockholders.

***Since our shopping center properties are located principally in the Southeastern and Midwestern United States, our financial position, results of operations and funds available for distribution to shareholders are subject generally to economic conditions in these regions.***

Our properties are located principally in the southeastern and midwestern United States. Our properties located in the southeastern United States accounted for approximately 51.7% of our total revenues from all properties for the six months ended June 30, 2006 and currently include 42 Malls, 21 Associated Centers, one Community Center and one Office Building. Our properties located in the midwestern United States accounted for approximately 26.0% of our total revenues from all properties for the six months June 30, 2006 and currently include 20 Malls and three Associated Centers. Our results of operations and funds available for distribution to shareholders therefore will be subject generally to economic conditions in the southeastern and midwestern United States. We will continue to look for opportunities to geographically diversify our portfolio in order to minimize dependency on any particular region; however, the expansion of the portfolio through both acquisitions and developments is contingent on many factors including consumer demand, competition and economic conditions.

***Certain of our shopping center properties are subject to ownership interests held by third parties, whose interests may conflict with ours and thereby constrain us from taking actions concerning these properties which otherwise would be in the best interests of the Company and our stockholders.***

We own partial interests in eleven malls, eight associated centers, two community centers and one office building. We manage all of these properties except for Governor's Square, Governor's Plaza and Kentucky Oaks. A property manager affiliated with the managing general partner performs the property management services for these properties and receives a fee for its services. The managing partner of each of these three Properties controls the cash flow distributions, although our approval is required for certain major decisions.

Where we serve as managing general partner of the partnerships that own our properties, we may have certain fiduciary responsibilities to the other partners in those partnerships. In certain cases, the approval or consent of the other partners is required before we may sell, finance, expand or make other significant changes in the operations of such properties. To the extent such approvals or consents are required, we may experience difficulty in, or may be prevented from, implementing our plans with respect to expansion, development, financing or other similar transactions with respect to such properties.

With respect to Governor's Square, Governor's Plaza and Kentucky Oaks we do not have day-to-day operational control or control over certain major decisions, including the timing and amount of distributions, which could result in decisions by the managing general partner that do not fully reflect our interests. This includes decisions relating to the requirements that we must satisfy in order to maintain our status as a REIT for tax purposes. However, decisions relating to sales, expansion and disposition of all or substantially all of the assets and financings are subject to approval by the Operating Partnership.



***Certain agreements with prior owners of Properties that we have acquired may inhibit our ability to enter into future sale or refinancing transactions affecting such Properties, which otherwise would be in the best interests of the Company and our stockholders.***

Certain Properties that we originally acquired from third parties had unrealized gain attributable to the difference between the fair market value of such Properties and the third parties' adjusted tax basis in the Properties immediately prior to their contribution of such Properties to the Operating Partnership pursuant to our acquisition. For this reason, a taxable sale by us of any of such Properties, or a significant reduction in the debt encumbering such Properties, could result in adverse tax consequences to the third parties who contributed these properties in exchange for interests in the Operating Partnership. Under the terms of these transactions, we have generally agreed that we either will not sell or refinance such an acquired Property for a number of years in any transaction that would trigger adverse tax consequences for the parties from whom we acquired such Property, or else we will reimburse such parties for all or a portion of the additional taxes they are required to pay as a result of the transaction. Accordingly, these agreements may cause us not to engage in future sale or refinancing transactions affecting such Properties which otherwise would be in the best interests of the Company and our stockholders, or may increase the costs to us of engaging in such transactions.

***The loss or bankruptcy of a major tenant could negatively affect our financial position and results of operations.***

In the six months ended June 30, 2006, no tenant accounted for 5% or more of revenues except for The Limited Stores Inc. (including Intimate Brands, Inc.), which accounted for approximately 5.0% of our total revenues. The loss or bankruptcy of this key tenant could negatively affect our financial position and results of operations.

***Our financial position, results of operations and funds available for distribution to shareholders could be adversely affected by any economic downturn affecting the operating results at our properties in the Nashville, Tennessee area Pittsburgh, PA, areas, which are two largest markets.***

Our properties located in the Nashville, TN, and Pittsburgh, PA, metropolitan areas accounted for 5.8% and 5.0% of our revenues for the six months ended June 30, 2006, respectively. No other market accounted for more than 3.5% of our revenues for the six months ended June 30, 2006. Our financial position and results of operations will therefore be affected by the results experienced at properties located in the Nashville, TN and Pittsburgh, PA metropolitan areas.

***Rising interest rates could both increase our borrowing costs, thereby adversely affecting our cash flow and the amounts available for distributions to our stockholders, and decrease our stock price, if investors seek higher yields through other investments.***

An environment of rising interest rates could lead holders of our securities to seek higher yields through other investments, which could adversely affect the market price of our stock. One of the factors that may influence the price of our stock in public markets is the annual distribution rate we pay as compared with the yields on alternative investments. Numerous other factors, such as governmental regulatory action and tax laws, could have a significant impact on the future market price of our stock. In addition, increases in market interest rates could result in increased borrowing costs for us, which may adversely affect our cash flow and the amounts available for distributions to our stockholders.





*Recent changes in the U.S. federal income tax treatment of corporate dividends may make our stock less attractive to investors, thereby lowering our stock price.*

The maximum U.S. federal income tax rate for dividends received by individual taxpayers recently was reduced generally from 38.6% to 15.0% (currently effective from January 1, 2003 through 2010). However, dividends payable by REITs are generally not eligible for such treatment. Although this legislation did not have a directly adverse effect on the taxation of REITs or dividends paid by REITs, the more favorable treatment for non-REIT dividends could cause individual investors to consider investments in non-REIT corporations as more attractive relative to an investment in a REIT, which could have an adverse impact on the market price of our stock.

*Certain of our credit facilities, the loss of which could have a material, adverse impact on our financial condition and results of operations, are conditioned upon the Operating Partnership continuing to be managed by certain members of its current senior management and by such members of senior management continuing to own a significant direct or indirect equity interest in the Operating Partnership.*

Certain of the Operating Partnership's lines of credit are conditioned upon the Operating Partnership continuing to be managed by certain members of its current senior management and by such members of senior management continuing to own a significant direct or indirect equity interest in the Operating Partnership (including any shares of our common stock owned by such members of senior management may hold in us). If the failure of one or more of these conditions resulted in the loss of these credit facilities and we were unable to obtain suitable replacement financing, such loss could have a material, adverse impact on our financial position and results of operations.

*Our insurance coverage may change in the future, and may not include coverage for acts of terrorism.*

The general liability and property casualty insurance policies on our Properties currently include loss resulting from acts of terrorism, whether foreign or domestic. The cost of general liability and property casualty insurance policies that include coverage for acts of terrorism has risen significantly post-September 11, 2001. The cost of coverage for acts of terrorism is currently mitigated by the Terrorism Risk Insurance Act (TRIA). If TRIA is not extended beyond its current expiration date of December 31, 2007, we may incur higher insurance costs and greater difficulty in obtaining insurance that covers terrorist-related damages. Our tenants may also experience similar difficulties. We are unable at this time to predict whether we will continue our policy coverage as currently structured when our policies are up for renewal on December 31, 2006.

## **RISKS RELATED TO FEDERAL INCOME TAX LAWS**

*If we fail to qualify as a REIT in any taxable year, our funds available for distribution to stockholders will be reduced.*

We intend to continue to operate so as to qualify as a REIT under the Internal Revenue Code. Although we believe that we are organized and operate in such a manner, no assurance can be given that we currently qualify and in the future will continue to qualify as a REIT. Such qualification involves the application of highly technical and complex Internal Revenue Code provisions for which there are only limited judicial

## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-Q

or administrative interpretations. The determination of various factual matters and circumstances not entirely within our control may affect our ability to qualify. In addition, no assurance can be given that legislation, new regulations, administrative interpretations or court decisions will not significantly change the tax laws with respect to qualification or its corresponding federal income tax consequences. Any such change could have a retroactive effect.

If in any taxable year we were to fail to qualify as a REIT, we would not be allowed a deduction for distributions to stockholders in computing our taxable income and we would be subject to federal income tax on our taxable income at regular corporate rates. Unless entitled to relief under certain statutory provisions, we also would be disqualified from treatment as a REIT for the four taxable years following the year during which qualification was lost. As a result, the funds available for distribution to our stockholders would be reduced for each of the years involved. This would likely have a significant adverse effect on the value of our securities and our ability to raise additional capital. In addition, we would no longer be required to make distributions to our stockholders. We currently intend to operate in a manner designed to qualify as a REIT. However, it is possible that future economic, market, legal, tax or other considerations may cause our board of directors, with the consent of a majority of our stockholders, to revoke the REIT election.

***Any issuance or transfer of our capital stock to any person in excess of the applicable limits on ownership necessary to maintain our status as a REIT would be deemed void ab initio, and those shares would automatically be transferred to a non-affiliated charitable trust.***

To maintain our status as a REIT under the Internal Revenue Code, not more than 50% in value of our outstanding capital stock may be owned, directly or indirectly, by five or fewer individuals (as defined in the Internal Revenue Code to include certain entities) during the last half of a taxable year. Our certificate of incorporation generally prohibits ownership of more than 6% of the outstanding shares of our capital stock by any single stockholder determined by vote, value or number of shares (other than Charles Lebovitz, our Chief Executive Officer, David Jacobs, Richard Jacobs and their affiliates under the Internal Revenue Code's attribution rules). The affirmative vote of ~~66~~<sup>68</sup>/<sub>3</sub>% of our outstanding voting stock is required to amend this provision.

Our board of directors may, subject to certain conditions, waive the applicable ownership limit upon receipt of a ruling from the IRS or an opinion of counsel to the effect that such ownership will not jeopardize our status as a REIT. Absent any such waiver, however, any issuance or transfer of our capital stock to any person in excess of the applicable ownership limit or any issuance or transfer of shares of such stock which would cause us to be beneficially owned by fewer than 100 persons, will be null and void and the intended transferee will acquire no rights to the stock. Instead, such issuance or transfer with respect to that number of shares that would be owned by the transferee in excess of the ownership limit provision would be deemed void *ab initio* and those shares would automatically be transferred to a trust for the exclusive benefit of a charitable beneficiary to be designated by us, with a trustee designated by us, but who would not be affiliated with us or with the prohibited owner. Any acquisition of our capital stock and continued holding or ownership of our capital stock constitutes, under our certificate of incorporation, a continuous representation of compliance with the applicable ownership limit.

***In order to maintain our status as a REIT and avoid the imposition of certain additional taxes under the Internal Revenue Code, we must satisfy minimum requirements for distributions to shareholders, which may limit the amount of cash we might otherwise have been able to retain for use in growing our business.***

To maintain our status as a REIT under the Internal Revenue Code, we generally will be required each year to distribute to our stockholders at least 90% of our taxable income after certain adjustments. However, to the extent that we do not distribute all of our net capital gain or distribute at least 90% but less than 100% of our REIT taxable income, as adjusted, we will be subject to tax on the undistributed amount at ordinary and capital gains corporate tax rates, as the case may be. In addition, we will be subject to a 4% nondeductible excise tax on the amount, if any, by which certain distributions paid by us during each calendar year are less than the sum of 85% of our ordinary income for such calendar year, 95% of our capital gain net income for the calendar year and any



amount of such income that was not distributed in prior years. In the case of property acquisitions, including our initial formation, where individual properties are contributed to our Operating Partnership for Operating Partnership units, we have assumed the tax basis and depreciation schedules of the entities contributing properties. The relatively low tax basis of such contributed properties may have the effect of increasing the cash amounts we are required to distribute as dividends, thereby potentially limiting the amount of cash we might otherwise have been able to retain for use in growing our business. This low tax basis may also have the effect of reducing or eliminating the portion of distributions made by us that are treated as a non-taxable return of capital.

## **RISKS RELATED TO OUR ORGANIZATIONAL STRUCTURE**

*The ownership limit described above, as well as certain provisions in our amended and restated certificate of incorporation and bylaws, our stockholder rights plan, and certain provisions of Delaware law may hinder any attempt to acquire us.*

Certain provisions of Delaware law, as well as of our amended and restated certificate of incorporation and bylaws, and agreements to which we are a party, may have the effect of delaying, deferring or preventing a third party from making an acquisition proposal for us and may inhibit a change in control that some, or a majority, of our stockholders might believe to be in their best interest or that could give our stockholders the opportunity to realize a premium over the then-prevailing market prices for their shares. These provisions and agreements may be summarized as follows:

The Ownership Limit As described above, to maintain our status as a REIT under the Internal Revenue Code, not more than 50% in value of our outstanding capital stock may be owned, directly or indirectly, by five or fewer individuals (as defined in the Internal Revenue Code to include certain entities) during the last half of a taxable year. Our certificate of incorporation generally prohibits ownership of more than 6% of the outstanding shares of our capital stock by any single stockholder determined by value (other than Charles Lebovitz, David Jacobs, Richard Jacobs and their affiliates under the Internal Revenue Code's attribution rules). In addition to preserving our status as a REIT, the ownership limit may have the effect of precluding an acquisition of control of us without the approval of our board of directors.

Classified Board of Directors: Removal for Cause Our certificate of incorporation provides for a board of directors divided into three classes, with one class elected each year to serve for a three-year term. As a result, at least two annual meetings of stockholders may be required for the stockholders to change a majority of our board of directors. In addition, our stockholders can only remove directors for cause and only by a vote of 75% of the outstanding voting stock. Collectively, these provisions make it more difficult to change the composition of our board of directors and may have the effect of encouraging persons considering unsolicited tender offers or other unilateral takeover proposals to negotiate with our board of directors rather than pursue non-negotiated takeover attempts.

Advance Notice Requirements for Stockholder Proposals Our bylaws establish advance notice procedures with regard to stockholder proposals relating to the nomination of candidates for election as directors or new business to be brought before meetings of our stockholders. These procedures generally require advance written notice of any such proposals, containing prescribed information, to be given to our Secretary at our principal executive offices not less than 60 days nor more than 90 days prior to the meeting.

Vote Required to Amend Bylaws A vote of  $66\frac{2}{3}\%$  of the outstanding voting stock is necessary to amend our bylaws.

Stockholder Rights Plan We have a stockholder rights plan, which may delay, deter or prevent a change in control unless the acquirer negotiates with our board of directors and the board of directors approves the transaction. The rights plan generally would be triggered if an entity, group or person acquires (or announces a plan to acquire) 15% or more of our common stock. If such transaction is not approved by our board of directors, the effect of the stockholder rights plan would be to allow our stockholders to purchase shares of our common stock, or the common stock or other merger consideration paid by the acquiring entity, at an effective 50% discount.

Delaware Anti-Takeover Statute We are a Delaware corporation and are subject to Section 203 of the Delaware General Corporation Law. In general, Section 203 prevents an interested stockholder (defined generally as a person owning 15% or more of a company's outstanding voting stock) from engaging in a business combination (as defined in Section 203) with us for three years following the date that person becomes an interested stockholder unless:

- (a) before that person became an interested holder, our board of directors approved the transaction in which the interested holder became an interested stockholder or approved the business combination;
- (b) upon completion of the transaction that resulted in the interested stockholder becoming an interested stockholder, the interested stockholder owns 85% of our voting stock outstanding at the time the transaction commenced (excluding stock held by directors who are also officers and by employee stock plans that do not provide employees with the right to determine confidentially whether shares held subject to the plan will be tendered in a tender or exchange offer); or
- (c) following the transaction in which that person became an interested stockholder, the business combination is approved by our board of directors and authorized at a meeting of stockholders by the affirmative vote of the holders of at least two-thirds of our outstanding voting stock not owned by the interested stockholder.

Under Section 203, these restrictions also do not apply to certain business combinations proposed by an interested stockholder following the announcement or notification of certain extraordinary transactions involving us and a person who was not an interested stockholder during the previous three years or who became an interested stockholder with the approval of a majority of our directors, if that extraordinary transaction is approved or not opposed by a majority of the directors who were directors before any person became an interested stockholder in the previous three years or who were recommended for election or elected to succeed such directors by a majority of directors then in office.

*Certain ownership interests held by members of our senior management may tend to create conflicts of interest between such individuals and the interests of the Company and our Operating Partnership.*

Retained Property Interests Members of our senior management own interests in certain real estate properties that were retained by them at the time of our initial public offering.





## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-Q

These consist primarily of outparcels at certain of our properties, which are being offered for sale through our management company. As a result, these members of our senior management have interests that could conflict with the interests of the Company, our shareholders and the Operating Partnership with respect to any transaction involving these properties.

**Tax Consequences of the Sale or Refinancing of Certain Properties** Since certain of our properties had unrealized gain attributable to the difference between the fair market value and adjusted tax basis in such properties immediately prior to their contribution to the Operating Partnership, a taxable sale of any such properties, or a significant reduction in the debt encumbering such properties, could cause adverse tax consequences to the members of our senior management who owned interests in our predecessor entities. As a result, members of our senior management might not favor a sale of a property or a significant reduction in debt even though such a sale or reduction could be beneficial to us and the Operating Partnership. Our bylaws provide that any decision relating to the potential sale of any property that would result in a disproportionately higher taxable income for members of our senior management than for us and our stockholders, or that would result in a significant reduction in such property's debt, must be made by a majority of the independent directors of the board of directors. The Operating Partnership is required, in the case of such a sale, to distribute to its partners, at a minimum, all of the net cash proceeds from such sale up to an amount reasonably believed necessary to enable members of our senior management to pay any income tax liability arising from such sale.

**Interests in Other Entities; Policies of the Board of Directors** Certain entities owned in whole or in part by members of our senior management, including the construction company that built or renovated most of our properties, may continue to perform services for, or transact business with, us and the Operating Partnership. Furthermore, certain property tenants are affiliated with members of our senior management. Accordingly, although our bylaws provide that any contract or transaction between us or the Operating Partnership and one or more of our directors or officers, or between us or the Operating Partnership and any other entity in which one or more of our directors or officers are directors or officers or have a financial interest, must be approved by our disinterested directors or stockholders after the material facts of the relationship or interest of the contract or transaction are disclosed or are known to them, these affiliations could nevertheless create conflicts between the interests of these members of senior management and the interests of the Company, our shareholders and the Operating Partnership in relation to any transactions between us and any of these entities.

### ITEM 2: **Unregistered Sales of Equity Securities and Use of Proceeds**

- (c) The following table presents information with respect to repurchases of common stock made by us during the three months ended June 30, 2006:

| Period           | Total Number<br>of Shares<br>Purchased (1) | Average<br>Price<br>Paid per<br>Share (2) | Total Number of<br>Shares Purchased as<br>Part of a Publicly<br>Announced Plan | Maximum Number of<br>Shares that May Yet<br>Be Purchased<br>Under the Plan |
|------------------|--|---|--|--|
| April 1 30, 2006 | -  | -   | -  | -  |
| May 1 31, 2006   | 14,910                                     | \$ 39.54                                  | -  | -  |
| June 1 30, 2006  | 1,214                                      | \$ 38.40                                  | -  | -  |
| Total            | 16,124                                     | \$ 39.45                                  | -  | -  |

- (1) Represents shares surrendered to the Company by employees to satisfy federal and state income tax withholding requirements related to the vesting of shares of restricted stock issued under the CBL & Associates Properties, Inc. 1993 Stock Incentive Plan.

- (2) Represents the market value of the common stock on the vesting date for the shares of restricted stock, which was used to determine the number of shares required to be surrendered to satisfy income tax withholding requirements.

**ITEM 3: Defaults Upon Senior Securities**

None

**ITEM 4: Submission of Matters to a Vote of Security Holders**

We held our Annual Meeting of Shareholders on May 8, 2006. The matters that were submitted to a vote of shareholders and the related results are as follow:

1. The following directors were re-elected to three-year terms that expire in 2009:

Martin J. Cleary (58,472,975 votes for and 1,840,104 votes against or withheld)

Matthew S. Dominski (59,175,845 votes for and 1,137,234 votes against or withheld)

John N. Foy (55,903,491 votes for and 4,409,588 votes against or withheld)

The following additional directors are presently serving three-year terms, which continue beyond the 2006 Annual Meeting of Shareholders:

Winston W. Walker (term expires in 2007),

Stephen D. Lebovitz (term expires in 2007),

Charles B. Lebovitz (term expires in 2008),

Claude M. Ballard (term expires in 2008),

Gary L. Bryenton (term expires in 2008), and

Leo Fields (term expires in 2008).

2. Deloitte & Touche was ratified as our independent public accountants for our fiscal year ending December 31, 2006 (59,105,271 votes for and 1,207,807 votes against or abstentions).

**ITEM 5: Other Information**

Effective June 6, 2006, the Company and First Tennessee Bank National Association ( First Tennessee ) entered into an agreement that amended and restated the Company's \$100.0 million secured credit facility with First Tennessee. The agreement was amended and restated to change the maturity date from June 1, 2007 to June 1, 2008, and to release two properties that served as collateral and add one property as substitute collateral. All other terms of the agreement remained unchanged.

A copy of the amended and restated agreement is filed as Exhibit 10.20.5 to this report, and the foregoing description is qualified by reference to such exhibit. Charles B. Lebovitz, the Company's Chairman and Chief Executive Officer, currently serves as a local advisory director of First Tennessee Bank, N.A., Chattanooga, Tennessee.

**ITEM 6: Exhibits**

The Exhibit Index attached to this report is incorporated by reference into this Item 6.

40

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CBL & ASSOCIATES PROPERTIES, INC.

/s/ John N. Foy

John N. Foy

Vice Chairman of the Board, Chief Financial

Officer and Treasurer

Date: August 9, 2006

**INDEX TO EXHIBITS**

Exhibit

| <u>Number</u> | <u>Description</u>  |
|---------------|---|
| 10.5.11       | Form of Stock Restriction Agreement for 2006 restricted stock awards. (Incorporated by reference from the Company's Current Report On Form 8-K, filed on May 24, 2006.)                             |
| 10.20.5       | Amended and Restated Loan Agreement between the Operating Partnership, The Lakes Mall, LLC, Lakeshore/Sebring Limited Partnership and First Tennessee Bank National Association, dated June 6, 2006 |
| 12.1          | Computation of Ratio of Earnings to Combined Fixed Charges and Preferred Dividends  |
| 31.1          | Certification pursuant to Securities Exchange Act Rule 13a-14(a) by the Chief Executive Officer, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.                              |
| 31.2          | Certification pursuant to Securities Exchange Act Rule 13a-14(a) by the Chief Financial Officer, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.                              |
| 32.1          | Certification pursuant to Securities Exchange Act Rule 13a-14(b) by the Chief Executive Officer, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.                              |
| 32.2          | Certification pursuant to Securities Exchange Act Rule 13a-14(b) by the Chief Financial Officer as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.                               |

42