ABN AMRO HOLDING N V Form 6-K April 23, 2007

### FORM 6-K

# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **Report of Foreign Private Issuer**

Pursuant to Rule 13a-16 or 15d-16 of the Securities Exchange Act of 1934

For April 23, 2007

Commission File Number: 001-14624

### ABN AMRO HOLDING N.V.

Gustav Mahlerlaan 10 1082 PP Amsterdam The Netherlands

(Address of principal executive offices)

Indicate by check mark whet	her the registrant files or will	file annual reports under cove	er of Form 20-F or Form 40-F
	Form 20-F <u>X</u>	Form 40-F	
Indicate by check mark if the 101(b)(1):	e registrant is submitting the F	form 6-K in paper as permitte	d by Regulation S-T Rule
Indicate by check mark if the 101(b)(7):	e registrant is submitting the F	form 6-K in paper as permitte	d by Regulation S-T Rule
2	ther the registrant by furnishing the Commission pursuant to	C	•
	Yes	No <u>X</u>	
If "Yes" is marked, indicate	below the file number assigne	ed to the registrant in connecti	on with Rule 12g3-2(b): 82-

# JSV Amsterdam Media Script

	•	Good mo	orning everyone and thank you Rijkman for your introduction.
			This is a ground breaking transaction:
	0	Т	This is the biggest merger ever in global financial services
		o	And the biggest cross border deal
Slide 1: Tran	saction Del	ivery	
Firstly, I knothrough the		you will have	had time to study our announcement in detail, so let me take a moment to run
	0	Barclays is	s making an agreed merger offer to ABN AMRO shareholders
		§	The offer will be all shares
	<b>§</b>	The te	erms are [3.225] Barclays shares for one ABN AMRO share
<b>§</b>	This is v	alued at €36.2.	. that is equivalent on to ABN AMRO's closing price on Friday night
		§	The offer values ABN at [Exxbn]
	•	remium of [17 were in exclus	[%] to ABN AMRO's price on 16 March, the day prior to the announcement sive talks,
	§	And is	s intended to offer a good deal to ABN AMRO shareholders
1			

§The transaction will be accretive in cash earnings per share, and substantially economic profit accretive, to Barclays shareholders by 2010

#### Slide 2: Board Structure

- oThe combined group will have a UK corporate governance structure with a unitary board chaired by Arthur Martinez, who is currently chairman of ABN AMRO's supervisory board
  - § I will be chief executive, and Bob Diamond will be President
  - § The new board will consist of 10 members from Barclays and 9 from ABN AMRO
- § Three members of the ABN Managing Board Huibert Boumeester, Piero Overmars and Ron Teerlink will join the Executive Committee of the enlarged group
  - § Wilco Jiskoot will become a Vice-Chairman of Barclays Capital
- §The UK Financial Services Authority and the Dutch regulator, De Nederlandsche Bank have agreed that the lead regulator will be the FSA, but the FSA and the DNB will both have key responsibilities in regulating the combined group
  - § The head office will be in Amsterdam
  - § We estimate the combination will lead to annual pre-tax synergies of €3.5bn by 2010
    - These will split 80% cost and 20% revenue
    - The cost synergies will be achieved substantially in two areas:

- o In Global Retail and Commercial Banking through rationalisation of technology infrastructure
- o And in Investment Banking and Investment Management, where the combination capabilities and distribution provides big opportunities for growth

### Slide 3: Sale of LaSalle Bank to Bank of America

- o As announced today, Bank of America has agreed to acquire LaSalle for \$21bn.
- § Notwithstanding this sale, the enlarged group has significant exposure to the US which we will seek to grow over time
- § By ABN AMRO selling LaSalle at a very good price we expect to be able to return a substantial amount of capital to our shareholders we expect this to be €12bn
  - o We expect the LaSalle sale to complete in the fourth quarter of this year.

# Slide 4: Offering world class capabilities to an enlarged, complementary customer base

- o I have been seeking to increase the rate of growth in Barclays by diversifying our profit base
- o The aim of that is to ensure that our portfolio of businesses is well aligned with the massive growth opportunities in the global financial services industry that I expect to occur over the course of the next years
- o The combination of ABN AMRO and Barclays creates a uniquely advantageous alignment with growth in the global industry in terms of geographical footprint and business line mix

- o This merger fits perfectly into the strategic ambition of both Barclays and ABN AMRO

  o The objective here is not size

  o What customers want is not size, but capability (because they have choice)

  o What shareholders want is not size, but growth

  § This transaction moves us sharply forward in both dimensions:
- ·In investment banking, we expect the rate of growth over the coming years to be twice as fast as the growth of global GDP. The merger puts us in the top tier across all areas
  - o Number one in institutional money management worldwide o Top five in investment banking ahead of UBS, JP Morgan and Merrill Lynch o Top ten in wealth management
- · And for our Global Retail and Commercial Banking the merger provides a complementary footprint: access to high growth markets like Brazil, India, Indonesia, and China combined with substantial market positions in the Netherlands, the UK Italy, Spain and Portugal.
  - o We will be well positioned to harness trade flows in a globalising business environment
- oWe will have world class capability in growth areas such as affluent banking, credit cards, global payments and cash management, commercial banking

#### payments and cash management, commercial banking

oOur reach to customers will be significantly extended by the size of our combined branch and electronic distribution channels

### Slide 6: Synergies

- § The process of arriving at the synergies, which are very substantial, has been a joint one lasting over a month
  - § Business leaders in both organisations have identified 10 broad areas of synergy opportunity.
- § They have drilled down in considerable detail using cost information and revenue data from both organisations.
- § We've also carried out a top down review of what's reasonable by reference to previous transactions and by benchmarking to top quartile cost income ratios
  - § All of the cost synergies have been externally reviewed by PWC.
    - o We are confident in delivering:
  - § The €2.8 billion of cost synergies, represent 8% of the combined cost base.
  - § While the €0.7 billion of net revenue synergies, represent 0.3% of the combined revenue base.
    - § The implementation costs of €3.6 billion represent 112% of our gross cost synergies

- §...And the impact of these synergies brings the cost income ratio of the combined organisation below that of either institution
  - § ...And will enable us to achieve top quartile cost income performance across all businesses by 2010.
    - o The appeal of this transaction is the substantial growth opportunity it presents.
    - § Over time we expect that the merger will translate into more opportunities for staff.
- §Our ambition is to be a magnet for talent. We want to employ the best people in the industry and we think that some of the best people already work for ABN AMRO and Barclays
  - § However, at this stage we expect iHowve an overall reduction in headcount of the combined entity of 10%,
    - § It is broadly the same number as the normal annual turnover in the employee base.

# Slide 7: The transaction drives attractive financial returns

- o The Transaction is value generating for both sets of shareholders
  - the return on investment to Barclays will be [13%] in 2010.
    - § This compares to our cost of capital of 9.5%
- § and this compares with an expected rate of return in share buybacks of between 11 and 12%.

- § We expect the transaction to be 5% accretive for Barclays shareholders in 2010.
- § And the transaction will also become substantially Economic Profit Positive in 2010.

## Slide 8: Capital management will remain a core focus

- o Our overriding objective is to maintain a strong AA rating
- § We'll continue to apply our value based metrics and to view the business through the lens of Economic Profit.
  - § Our payout rate will be approximately 50%

# Slide 9: Summary

- o To summarize: this is a great growth opportunity
- §The merger of ABN AMRO and Barclays represents a unique and valuable opportunity to accelerate the delivery of strategy
  - § That acceleration will greatly benefit customers and shareholders
    - o Thank you

7

#### **Cautionary Statement regarding Forward-Looking Statements**

This announcement contains forward-looking statements. Forward-looking statements are statements that are not historical facts, including statements about our beliefs and expectations. Any statement in this announcement that expresses or implies our intentions, beliefs, expectations or predictions (and the assumptions underlying them) is a forward-looking statement. These statements are based on plans, estimates and projections, as they are currently available to the management of ABN AMRO. Forward-looking statements therefore speak only as of the date they are made, and we take no obligation to update publicly any of them in light of new information or future events.

Forward-looking statements involve inherent risks and uncertainties. A number of important factors could therefore cause actual future results to differ materially from those expressed or implied in any forward-looking statement. Such factors include, without limitation, the conditions in the financial markets in Europe, the United States, Brazil and elsewhere from which we derive a substantial portion of our trading revenues; potential defaults of borrowers or trading counterparties; the implementation of our restructuring including the envisaged reduction in headcount; the reliability of our risk management policies, procedures and methods; and other risks referenced in our filings with the U.S. Securities and Exchange Commission. For more information on these and other factors, please refer to our Annual Report on Form 20-F filed with the U.S. Securities and Exchange Commission and to any subsequent reports furnished or filed by us with the U.S. Securities and Exchange Commission.

The forward-looking statements contained in this report are made as of the date hereof, and the companies assume no obligation to update any of the forward-looking statements contained in this announcement.

# **Signatures**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

ABN AMRO HOLDING N.V.

By:/s/ P H M Hofsté

Name: P H M Hofsté

Title: Chief Accounting Officer

Date: April 23, 2007

By:/s/ Willem Nagtglas Versteeg

Name: Willem Nagtglas Versteeg
Title: Secretary to the Managing Board